



Istanbul Hardware Fair

by Nai-Wen Chang, Fastener World

Istanbul Hardware Fair took place March 14 to 17 in Istanbul which is full of business opportunities by neighboring the Middle East, Europe, and Africa. This Fair was also considered by buyers from Turkey and many neighboring European countries to be one of the most important hardware fairs in the world. The geographical advantage of Istanbul drew many manufacturers and buyers to the Fair to look for business opportunities. Turkey has a population of above 80 million with a considerable domestic market and vibrant demand in the automotive components and construction industries. The forthcoming business opportunities are very promising.

The Fair was held in Hall 9 and Hall 10 of Istanbul Expo Center this year. A total of 153 exhibitors took part in this event, and 142 Turkish exhibitors made up the largest exhibitors group. Other exhibitors from around the world included those from Germany, India, Italy, the Netherlands, Taiwan, and China. China made up the largest overseas exhibitors group and Wiha from Germany was also present as one of the exhibitors. The Fair this year displayed hand tools, electric tools, gardening tools, DIY tools and accessories. Fastener exhibitors were relatively fewer and Sormat, a major fastener company in Turkey, appeared at the show as well.

Our correspondent reported that there were many small and medium traders at the Fair who trade various hardware and tools. An interviewee said he once visited Taiwan Hardware Show before and was very impressed with the quality and cost performance ratio of Taiwanese products. Most of the visitors to this Fair were local companies. Exhibitors were there for exchange of know-how and showcase of their latest products. The Fair was located where there is good public transport. The Fair was adjacent to the main traffic line and was only one stop away by subway from the airport.



Exhibitions Review





Fastener Fair Stuttgart

The biennial Fastener Fair Stuttgart entered its 8th edition. It is the world's largest show for the fastener industry with not only European exhibitors but also exhibitors from Asia, Southeast Asia, India and the Americas who attend almost every year. Around 170 exhibitors came from Taiwan which became the third largest exhibiting country of the 8th edition. The show had two Taiwan Pavilions, one located in Hall 5 and the other in Hall 1, and both were aimed to offer a complete fastener supply chain for global buyers. According to the organizer, 987 exhibitors from 45 countries came to exhibit on the total 22,200 sqm exhibition space. Compared to the last edition, the number of exhibitors increased by 10% and the total exhibition space increased by 5%.

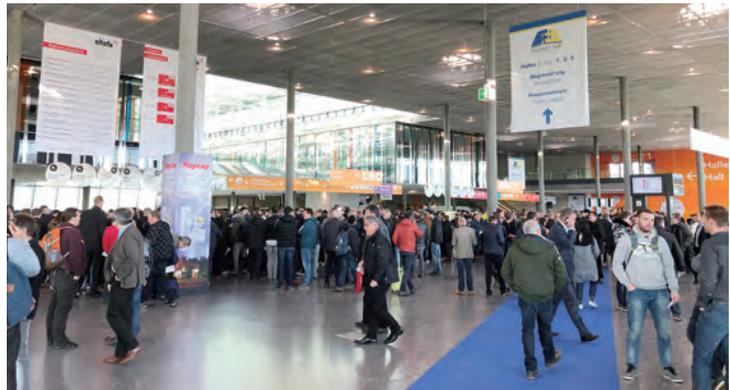
This 3-day event drew buyers from around the world including Europe, South Africa, Argentina, Russia and the U.S, who hoped to find more fastener purchase platforms there. According to the data released by the organizer, a total of 12,070 visitors from 90 countries (+3% compared to the last edition) came to Stuttgart to discover the latest trends and products from all areas of fastener and fixing technology and to network with other industry experts.

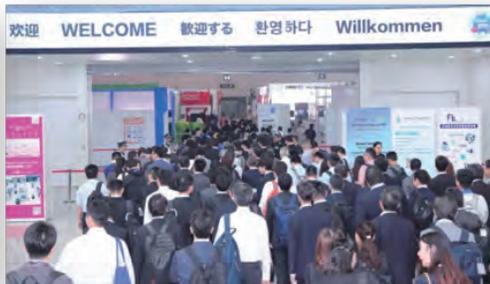
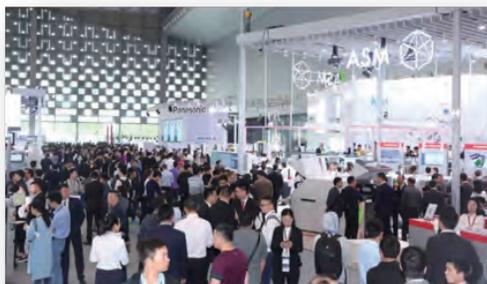
Feedback from Taiwanese exhibitors is also very positive. Many of them expressed their high interest in participation in the next edition of FF Stuttgart in 2021. Prior to the Fair, the Taiwan agent of FF Stuttgart, Fastener World, has been doing a lot to promote these Taiwanese exhibitors and sent more than 50,000 copies of our magazines to global fastener buyers (particularly in the EU) as well as e-news to enhance promotion worldwide. Many buyers said Fastener World's publications and online B2B platform provide complete and fast search for global suppliers.

We interviewed Bülte, Ambrovit and Saima, the annual participants of the show, who said their primary goal at the show was to announce the launch of new products and meeting with new/existing clients. The exhibitors came from a diversity of industries including materials, finished products, machinery and peripheral products. Everyone wanted to grow business and sales through this biennial event.

During the Fair, Fastener World also arranged for Taiwanese exhibitors factory tours to the assembly plant of M. Benz and the plant of Bosch. The Stuttgart-based Benz car assembly plant produces around 600,000 units of cars per year, while the plant of Bosch allows visitors to experience what Industry 4.0 is and shows how AI is utilized to analyze and optimize the supply chain. After the tours, participants were all quite impressed by the excellent manufacturing of Germany. In addition, participants also visited Mercedes Benz Museum, where more than 160 units of classic cars were on display. Some Taiwanese fastener manufacturers after the visits were even thinking about how to utilize the Big Data into their fastener manufacturing, which they believe might be a good help to the realization of industrial transformation.

The next edition of Fastener Fair Stuttgart is scheduled to take place May 18-20, 2021 at Messe Stuttgart.





NEPCON China 2019

NEPCON China 2019 embraced its successful conclusion on April 26th, at Shanghai World Expo Exhibition & Convention Center, which has attracted worldwide attention. As a prestigious exhibition in electronics industry, it actively expands its coverage including Surface Mount Technology, Test & Measurement, Electronic Micro-Assembly & Sip Process, Soldering & Dispensing, Electronic Materials and Smart Factory & Automation Technology Expo, with our all-round optimal ideal.

In particular, the display of Smart Manufacturing Dream Factory Conference and China Manufacturing. SMT Production Line as well as several high-end professional seminars, tightly follows the step of this great reform—intelligent manufacturing, which has achieved high reputation.

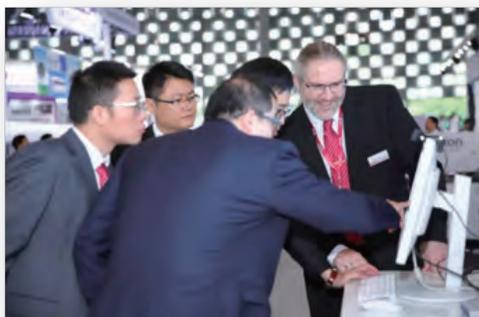
In this period of three days, over 500 prominent enterprises and brands in the globe attended this electronics banquet. Thanks to our wide influence in this field, NEPCON China 2019 has gained support of all circles. Besides our cooperative partners, associations and mass media, the scale of visitors was extremely spectacular.

In the spirit of research, innovation and optimizing, this high-quality pioneering exhibition was dedicated to keeping the pace with this electronic manufacturing chain, making all efforts to build brand image, publicize products and provide the latest technology information with actual utility. Meanwhile, it's also committed to offer customized products and service across the board.

This year, NEPCON has already won the appreciation from home and abroad. With the development of high-technology and electronic manufacturing, NEPCON will be no doubt to open a new overwhelming sight.

The advancement of the electronic manufacturing will press ahead despite of the conclusion of NEPCON China 2019. NEPCON Asia - a more prominent electronic exhibition, is going to be open in Shenzhen.

This year, on August 28– 30th , we are waiting for you—all the electronic giants!





Taipei AMPA

by Nai-Wen Chang, Fastener World

Taipei AMPA co-located with other tradeshow (AUTOTRONICS, TAIWAN ITS, TAIWAN EVS) took place at Hall 1 and Hall 2 of Nangang Exhibition Center from April 24 through 27. The show this year welcomed 1,340 exhibitors and the organizer estimated that the number of oversea buyers reached over 7,000 during the event. As the industry leading fastener sourcing directory, Fastener World Inc., the publisher of "Fastener World Magazine" was also present on the stand no. N0322 (Hall 1) to disseminate our latest fastener and automotive components magazines.

On the opening day, the team of Fastener World met a great number of buyers from other countries and regions, Japan and Southeast Asia in particular, who showed very high interest in Taiwanese made automotive fasteners. Several visitors coming to Fastener World's stand onsite asked for locknuts and titanium screws. Some buyers also told the staff of Fastener World that they were interested in and considering attending Taiwan International Fastener Show 2020.

Many fastener and hardware suppliers in Taiwan were also present this year, which included Tzong Ji Metals, Karat, Jau Yeou, Top Screw Metal, Evereon Industries, Kai Suh Suh, Mobiletron Electronics, Auto Clamp, Shian Fu, Ching Iee, Dha Juang Car Spare Part, ZXY Technology, Kenlon, etc. According to the organizer's statistics, 171 overseas exhibitors were from 14 countries and areas, including USA, Japan, UK, Germany, France, India, China, Hong Kong, Korea, Thailand, Malaysia, Indonesia, Philippines and Slovenia.

According to TAITRA, in 2018 the export value of automotive components of Taiwan climbed to the record-high USD 7 billion. The show this year was mainly focused on IoT, AI, 5G technology and many others relevant to Taiwan's automotive fastener manufacturing in the future. According to The MOEA (Taiwan), the well-developed industrial supply and manufacturing chain is the most significant feature of Taiwanese manufacturing. The MOEA will also try to help industries upgrade themselves through relevant projects and help Taiwanese automotive component suppliers strengthen their competitive edge on the global market.





Fastener Fair India

by Nai-Wen Chang, Fastener World

Fastener Fair India 2019 was held on April 25 to 26 at Bombay Exhibition Centre (Mumbai). This year most of the visitors were local Indian manufacturers and distributors and the Fair was also concurrently held with the other fairs for building materials and sheet metal with a deluge of incoming visitors. On the opening day lots of visitors came to Fastener World's stand to get some free copies of Fastener World publications and catalogues, showing the eagerness of local companies to seek for more collaboration.

Brought by Fastener World, companies including Anchor Fasteners, Chite Enterprises, Chang Horng International, Chun Chan Tech, Chirek Fastener, Chien Tsai Machinery, Home Soon Enterprise, Homn Reen Enterprise, Hung Li (Hurmng Yieh) Machinery, King Yuan Dar Metal Enterprise, Sheng Kai Precision Industrial, Yeswin Machinery were also present as exhibitors at the Fair this year. Fastener World also had a stand to disseminate our latest magazines and CDs and tried our best to provide buyers visiting our stand with more detailed information of each of our supplier's products and increase the awareness of these brands.

Fastener Fair India always takes place in Mumbai in one year and in New Delhi in another year, bringing many business opportunities to companies interested in the large Indian market. Visitors are usually from various industry sectors, such as electronics products, energy & power generation, aerospace, automobiles, telecommunication, furniture and so on. India is one of the fast growing economies in the world and is now the world's 6th largest economy.

Mumbai, where the Fair took place this year, is the financial hub of India. It is located in the most industrialized State of India and it shares around 13% of the total industrial production value of India. Several worldly renowned car manufacturers (e.g., Piaggio, GE, Fiat India, M. Benz, Porsche, Jaguar, VW, Bajaj Auto, Force Motors, and Mahindra Navistar) also set up their own plants or made investment in the region, which are not far away from the exhibition centre, offering some opportunities to relevant fastener suppliers to connect their business with these potential customers.

The next edition of Fastener Fair India 2020 is slated to take place in New Delhi. Please stay connected to our website for more fair dates and relevant info.





ANCHOR 安拓



CHIREK 錡瑞



HUNG LI (HURMG YIEH) 鴻毅



CHITE 尚余



CHIEN TSAI 鍵財



KING YUAN DAR 金元達



CHANG HORNG 長鴻



HOME SOON 宏舜



SHENG KAI 勝鑑



CHUN CHAN 浚展



HOMN REEN 宏穎



YESWIN 友信



Ningbo Fastener Spring and Manufacturing Equipment Exhibition

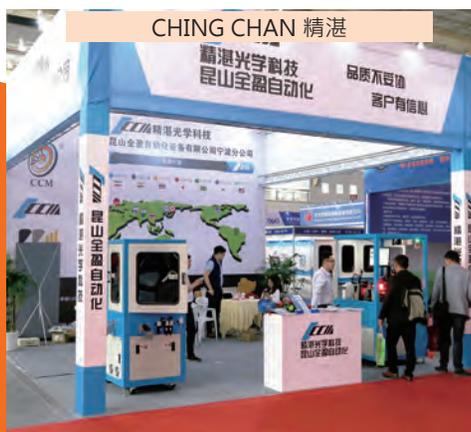
by Dean Tseng, Fastener World

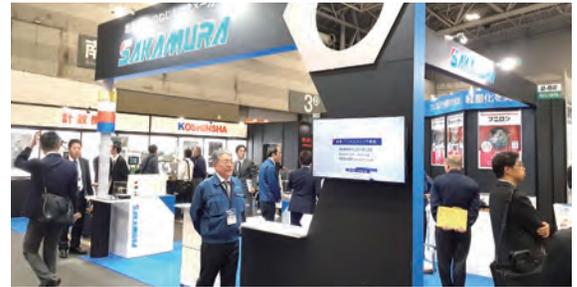
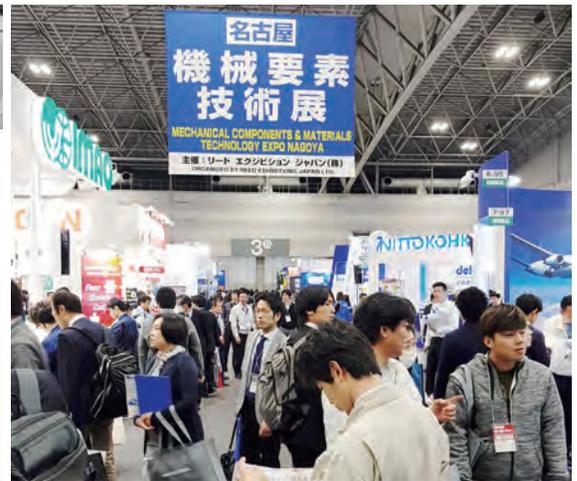
A historical city of culture, Ningbo City has developed into one of the large industrial bases of China, and become an important manufacturing area of automotive components, dies, electric tools, hardware, stainless steel products, rail and transportation equipment, and fasteners. The market there has a large demand for fasteners and components.

After 15 previous shows, the 16th edition was held at Ningbo International Convention and Exhibition Center during April 25 and 27, 2019. The show exhibited standard fasteners, automotive fasteners, stamped parts, materials (steel and wire), fastener equipment, and inspection technology. The show correspondent for Fastener World Magazine said the venue comprised 3 halls and he saw Zhejiang Yeswin Machinery, Zhejiang Chien Tsai Machinery, Ching Chan Machinery and other renowned exhibitors at the show. The total count of exhibitors reached hundreds including 40 fastener-related companies, 10 of which were sorting machine companies. Almost all the exhibitors and visitors were local Chinese people.

Our correspondent handed out China Fastener World Magazines and other publication series for the large request of Chinese visitors who visited our booth. For those who sought for opportunities of collaboration, our staff hooked them up with potential targets through Fastener World's self-developed B2B platform and bridged the trade of fasteners.

Following China's Project of Manufacturing 2025, two years ago Ningbo City set a milestone of having an over 7.5% increase of companies with revenues above RMB 20 million. The city has set a target to push the production value of the local critical components industry to RMB 130 billion within 2019 and make Ningbo a world-class manufacturing base of critical components.





M-Tech Nagoya

by Nai-Wen Chang, Fastener World

According to the statistics of the organizers, Manufacturing World Nagoya 2019 attracted 1,150 exhibitors and more than 40,000 visitors in attendance, making the event the largest mechanical relevant trade show in central Japan. 90% of the visitors were professional purchasers from Japan. Exhibitors also demonstrated their highly efficient new products, technology and design and discussed with buyers to see which solution would be the best for them. Publications of Fastener World Inc. having a stand this year were also considered by many visitors to the trade show to be the best-ever supplier directory.

Manufacturing World Nagoya was quite a big trade show. The international pavilion this year included Taiwan, Thailand, Vietnam, China, etc. Well-known fastener related companies such as A.I.M.Y, Da Yang and Shanghai Rivet Manufacture were also present to exhibit their latest products. Fastener related exhibitors were mostly located in Hall no. 3, while some other mechanical components related exhibitors were located in Hall no. 1 and Hall no. 2. Visitors to the thematic fastener area were mostly traders, distributors and manufacturers. Japanese purchasers also showed high interest in industrial & construction fasteners, threading plates, molds & dies, testing machines, feeding machines, etc. from Taiwan, Europe and USA.

Nagoya is one of the heartlands in the global automotive, aerospace, machine tool supply chain. During the event this year, many well-known companies (including Toyota, Mazda, Mitsubishi Electric and Omron) were invited to give seminars on AI manufacturing, Big Data analysis & application and many other topics related to industries.





Subcon Thailand

by Nai-Wen Chang, Fastener World

Subcon Thailand took place at BITEC in Bangkok. According to Fastener World's correspondent onsite, many visitors coming to our stand were looking for fastening products and automotive components. These visitors asking for Fastener World's latest publications are mostly from local Thailand, USA, Germany, Japan, China, India, etc.

Subcon Thailand 2019 was co-located with Intermach and mta Asia. Several Taiwanese companies had their stands in the three thematic areas. The Taiwanese exhibitors included Tzong Ji Metals, Budstech, Special Rivets Corp, etc., which were present to demonstrate their excellent technique. According to the organizer's statistics, around 400 high-quality manufacturers from 17 countries came to exhibit and around 25,000 potential buyers from automotive, aerospace, medical and robotics segments visited the show this year.

The statistics also reveal that more than 50% of the visitors coming to the show over the past years were buyers or business owners, and they were mostly from automotive (26%), mechanical processing (19%) and construction (17%) industries.

Thailand is the second largest economy in ASEAN and the automotive industry in the country is very well-developed. The Thai Government is also now actively pushing the introduction of Industry 4.0 into its manufacturing and is planning some relevant economic policies as well to boost the domestic demand, which is expected to further boost the demand of peripheral industries, too. □

