

# Ningbo Echo Fastener Factory:

## Over 30 Self-developed Products & Capable of Manufacturing Customized and Special Parts

by Naiwen Chang, Fastener World

Ningbo Echo has developed over 30 new products for the last two years and caught up with the development of The Belt and Road Initiative. It is continuously adding new clients and expanding into new markets. Its long-time clients continue to roll out new products and product lines and collaborate more and more with Ningbo Echo. It has over 12 types of inspection equipment coupled with self-manufactured full inspection machines to ensure flawless quality.

It mainly provides customized automotive and agricultural machine parts, as well as special parts for construction and machine assembly, including a few types of products used on telecommunication equipment. In 2019, Ningbo Echo's hot sellers included guardrail bolts, plow bolts, customized super-size bolts, external hexagon bolts, customized automotive parts, telecommunication parts and agricultural machine parts.

Its clients include master distributors and end-users in Asia, South America and North America. It also has Chinese clients purchasing machines and equipment. "We've been giving our clients maximal support. They will know our expertise when they contact us.", said sales manager Ms. Echo Lao.

Ningbo Echo is certified to ISO9001 and holds shares in a TS16949-certified partner plant. The company is planning to apply for CE certification in the future to improve its product quality. It is strict with itself and collaborative plants. "We seek external collaborative plants with the same belief and culture as ours. Before the order is placed, we check their plants to know and evaluate the productivity of their equipment and their technical inspection capability. These will have to be qualified before we head into mass production."

The main target for Ningbo Echo in 2020 is to upgrade inspection equipment and add inspection staff. The company is planning to increase investment by 20%. Furthermore, it will expand its supplier base by collaborating with better suppliers and external collaborative plants. ■



**Echo Fasteners** EF has ten years of experience in standard fastener production and sales. Since 2014, EF began the production and sales of special parts, such as machining parts, stamping parts, casting parts, forging parts and other non-standard products. Material covers copper, aluminum, plastic, rubber, carbon steel, stainless steel, alloy steel, etc., and the products are mainly sold to North America and Europe. Our registered headmarking are EF and 01XG.



### NINGBO ECHO FASTENER FACTORY

No.188, Houhetang Rd, Maotangshan Industrial Zone,  
Xiepu of Zhenhai Area, Ningbo, China  
Tel: 86-574-86297378, 87573686 Cell: 15858420754  
Fax: 86-574-86297377 E-mail: sales@echofasteners.com  
http://www.echofasteners.com, www.echofasteners.ru

