Financial Reports of Fastener Companies

Compiled by Fastener World Updated on April 1, 2019 Companies in alphabetical order Monetary unit in millions



| | (USD) | | | | |
|---------------------------|--------------|--------------|---------------------|------------|------------------------------|
| Period Year Ended Dec. | Net Sales | Gross Profit | Operating Profit | Net Income | Total Assets |
| 2018 | 37.17 | 7.90 | 2.40 | 2.00 | 33.24 as of Dec. 2018 |
| 2017 | 35.76 | 7.91 | 2.36 | 2.07 | vs. |
| Change (%) | ▲ 3.9 | ▼0.1 | ▲ 1.6 | ▼3.3 | 31.81 as of Dec. 2017 |



| | | KLX | | | (USD) |
|---------------------------|----------|-----------------------|---------------------|--------------|--------------------------------|
| Period Year Ended Jan. | Revenues | Operating Earnings | Pre-tax Earnings | Net Earnings | Total Assets |
| 2018 | 1,740.8 | 216.3 | 140.5 | 53.4 | 3,790.0 as of Jan. 2018 |
| 2017 | 1,494.1 | 129.4 | 53.5 | 48.2 | vs. |
| Change (%) | ▲16.5 | ▲ 61.7 | ▲162.6 | ▲10.7 | 3,698.3 as of Jan. 2017 |



| | Nu | (USD) | | |
|---------------------------|-----------|------------------|---------------|----------------------------------|
| Period Year Ended Dec. | Net Sales | Pre-tax Earnings | Net Earnings | Total Assets |
| 2018 | 25,067.27 | 3,229.39 | 2,360.76 | 17,920.58 as of Dec. 2018 |
| 2017 | 20,252.39 | 1,749.95 | 1,318.68 | vs. |
| Change (%) | ▲23.7 | ▲84.5 | ▲ 79.0 | 15,841.25 as of Dec. 2017 |



| (USD) | Simpson Strong-Tie | | | | | | |
|---------------------------------|--------------------|-------------------|------------------|-----------------|-----------|---------------------------|--|
| Total Assets | Net Income | Pre-tax Income | Operating Income | Gross Profit | Net Sales | Period Year Ended Dec. | |
| 1,021.65 as of Dec. 2018 | 129.50 | 175.99 | 176.20 | 480.51 | 1,078.80 | 2018 | |
| vs. | 92.61 | 144.41 | 137.91 | 443.38 | 977.02 | 2017 | |
| 1,037.52 as of Dec. 2017 | ▲39.8 | ▲21.8 | ▲27.7 | ▲8.3 | ▲10.4 | Change (%) | |



| | (USD) | | | | | |
|----------------------------------|--------------|-----------------|---------------------|-------------------|----------------|---------------------------------|
| Period Year Ended Dec. | Net sales | Gross Profit | Operating Profit | Pre-tax Income | Net Income | Total Assets |
| 2018 | 877.14 | 244.12 | 122.07 | 105.98 | 83.30 | 1,100.52 as of Dec. 2018 |
| 2017 | 817.74 | 219.39 | 89.17 | 66.21 | 30.96 | vs. |
| Change (%) | ▲ 7.2 | ▲ 11.2 | ▲36.8 | ▲60.0 | ▲ 169.0 | 1,033.20 as of Dec. 2017 |



| | (SEK) | | | | | |
|---------------------------|-----------|-----------------|---------------------|-------------------|------------|------------------------------|
| Period Year Ended Dec. | Net Sales | Gross Profit | Operating Profit | Pre-tax Profit | Net Profit | Total Assets |
| 2018 | 3,786 | 1,088 | 358 | 329 | 255 | 3,694 as of Dec. 2018 |
| 2017 | 3,201 | 917 | 304 | 278 | 213 | vs. |
| Change (%) | ▲18.2 | ▲18.6 | ▲17.7 | ▲18.3 | ▲19.7 | 3,274 as of Dec. 2017 |



| | (SEK) | | | | | |
|---------------------------|--------------|-----------------|-----------------------|---------------------|-----------------|------------------------------|
| Period Year Ended Dec. | Net Sales | Gross Profit | Operating Earnings | Pre-tax Earnings | Net Earnings | Total Assets |
| 2018 | 3,132 | 586 | 210 | 198 | 143 | 2,338 as of Dec. 2018 |
| 2017 | 2,856 | 558 | 210 | 210 | 159 | vs. |
| Change (%) | ▲ 9.6 | ▲5.0 | ▲0.0 | ▼5.7 | ▼ 10.0 | 2,178 as of Dec. 2017 |



| | | LISI | | | | (EUR) |
|---------------------------|----------|--------------------------------|---------------|---------------------|--------------|---------------------------------|
| Period Year Ended Dec. | Sales | Total Operating Revenues | EBITDA | Operating Result | Net Profit | Total Assets |
| 2018 | 1,645.09 | 1,693.98 | 225.41 | 125.29 | 96.79 | 1,865.77 as of Dec. 2018 |
| 2017 | 1,643.35 | 1,669.13 | 256.17 | 167.71 | 106.95 | vs. |
| Change (%) | ▲0.1 | ▲1.4 | ▼ 12.0 | ▼25.2 | ▼ 9.4 | 1,827.31 as of Dec. 2017 |



| | (EUR) | | | | | |
|---------------------------|--------------|-----------------|---------------------|-------------------|---------------|---------------------------------|
| Period Year Ended Dec. | Revenues | Gross Profit | Operating Profit | Pre-tax Profit | Net Profit | Total Assets |
| 2018 | 1,084.10 | 626.16 | 133.54 | 121.87 | 91.78 | 1,471.68 as of Dec. 2018 |
| 2017 | 1,017.10 | 600.17 | 137.78 | 121.73 | 119.81 | vs. |
| Change (%) | ▲ 6.5 | ▲ 4.3 | ▼3.0 | ▲0.1 | ▼ 23.3 | 1,312.03 as of Dec. 2017 |



| | Vossl | oh | | (EUR) |
|---------------------------|----------|---------------|------------|---------------------------------|
| Period Year Ended Dec. | Revenues | EBIT | Net Income | Total Assets |
| 2018 | 865.0 | 54.2 | 22.7 | 1,471.68 as of Dec. 2018 |
| 2017 | 918.3 | 70.3 | 0.3 | vs. |
| Change (%) | ▼5.8 | ▼ 22.9 | ▲75 folds | 1,312.03 as of Dec. 2017 |



| | Würth | | (EUR) |
|---------------------------|--------------|------------------|--------------|
| Period Year Ended Dec. | Sales | Operating Result | Total Assets |
| 2018 | 13,600 | 860 | |
| 2017 | 12,700 | 780 | - |
| Change (%) | ▲ 7.0 | ▲10.2 | |



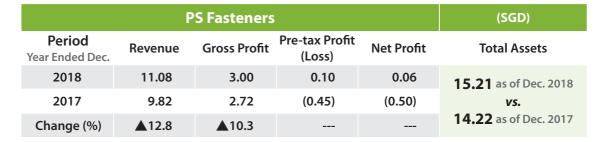
| | | JPF | | | (JPN) |
|---|--------------|----------------------------|--------------------|------------|----------------------------------|
| Period Year Ended Dec. | Revenue | Operating Profit (Loss) | Ordinary Profit | Net Profit | Total Assets |
| 2018 | 7,400 | (165) | (249) | (330) | |
| 2017 | 7,799 | 100 | 124 | 117 | |
| Change (%) | ▼5.1 | | | | 8,642 as of Dec. 2018 |
| 2019 Prospect for Year Ended Dec. | 7,800 | 70 | 50 | 15 | vs. 9,687 as of Dec. 2017 |
| Change (%) | ▲ 5.4 | | | | |



| | | (JPN) | | | | |
|--|---|--------------|---------------------|--------------------|------------|--|
| | Period Year Ended Dec. | Revenue | Operating Profit | Ordinary Profit | Net Profit | Total Assets |
| | 2018 | 33,777 | 2,976 | 3,217 | 2,048 | 43,362 as of Dec. 2018 <i>vs.</i> 40,877 as of Dec. 2017 |
| | 2017 | 30,074 | 2,658 | 2,809 | 1,604 | |
| | Change (%) | ▲12.3 | ▲12.0 | ▲ 14.5 | ▲27.7 | |
| | 2019 Prospect for Year Ended Dec. | 35,400 | 3,100 | 3,250 | 2,050 | |
| | Change (%) | ▲ 4.8 | ▲ 4.2 | ▲1.0 | ▲0.1 | |









| TechFast | | | | | (MYR) |
|---------------------------|-----------------|---------------------|-------------------|---------------|------------------------------|
| Period Year Ended Dec. | Total Income | Operating Profit | Pre-tax Profit | Net Income | Total Assets |
| 2018 | 30.42 | 5.21 | 5.59 | 3.98 | 30.98 as of Dec. 2018 |
| 2017 | 26.78 | 4.47 | 5.08 | 3.67 | vs. |
| Change (%) | ▲13.6 | ▲16.4 | ▲10.1 | ▲12.8 | 29.45 as of Dec. 2017 |





| Taeyang Metal | | | | | (KRW) |
|---------------------------|------------|--------------|---------------------|------------|--------------------------------|
| Period Year Ended Dec. | Revenues | Gross Profit | Operating Profit | Net Income | Total Assets |
| 2018 | 325,811.61 | 35,226.34 | 5,162.00 | 2,516.59 | 396,326 as of Dec. 2018 |
| 2017 | 338,292.73 | 40,075.52 | 11,725.69 | 1,091.13 | vs. |
| Change (%) | ▼3.6 | ▼12.1 | ▼55.9 | ▲130.6 | 377,069 as of Dec. 2017 |