## Exhibitions Review



## **Istanbul Hardware Fair** Robust Demand in Turkey & Various Exhibitors from Diverse Industries

Istanbul Hardware Fair took place March 14 to 17 in Istanbul which is full of business opportunities by neighboring the Middle East, Europe, and Africa. This Fair was also considered by buyers from Turkey and many neighboring European countries to be one of the most important hardware fairs in the world. The geographical advantage of Istanbul drew many manufacturers and buyers to the Fair to look for opportunities. Turkey has a population of over 80 million with a considerable domestic market and vibrant demand in the automotive components and construction industries. The forthcoming business opportunities are very promising.

The Fair was held in Hall 9 and Hall 10 of Istanbul Expo Center this year. A total of 153 exhibitors took part in this event, and 142 Turkish exhibitors made up the largest exhibitors group. Other exhibitors from around the world included those from Germany, India, Italy, the Netherlands, Taiwan, and China. China made up the largest overseas exhibitors group and Wiha from Germany was also present as one of the exhibitors. The Fair this year displayed hand tools, electric tools, gardening tools, DIY tools and accessories. Fastener exhibitors were



relatively fewer and Sormat, a major fastener company in Turkey, appeared at the show as well.

Our correspondent reported that there were many small and medium traders at the Fair who trade various hardware and tools. An interviewee said he once visited Taiwan Hardware Show before and was very impressed with the quality and cost performance ratio of Taiwanese products. Most of the visitors to this Fair were local companies. Exhibitors were there for exchange of know-how and showcase of their latest products. The Fair was located where there is good public transport. The Fair was adjacent to the main traffic line and was only one stop away by subway from the airport.



# M-Tech Nagoya

The Best Platform to Gather Top-Ranking Buyers in Japan and Exchange AI Manufacturing Technology

According to the statistics of the organizers, Manufacturing World Nagoya 2019 attracted 1,150 exhibitors and more than 40,000 visitors in attendance, making the event the largest mechanical relevant trade show in central Japan. 90% of the visitors were professional purchasers from Japan. Exhibitors also demonstrated their highly efficient new products, technology and design and discussed with buyers to see which solution would be the best for them. Publications of Fastener World were also considered by many visitors to the trade show to be the best-ever supplier directory.

Manufacturing World Nagoya was quite a big trade show. Fastener related exhibitors were mostly located in Hall no. 3,



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Nagoya is one of the heartlands in the global automotive, aerospace, machine tool supply chain. During the event this year, many well-known companies (including Toyota, Mazda, Mitsubishi Electric and Omron) were invited to give seminars on AI manufacturing, Big Data analysis & application and many other topics related to industries.

**M**-Tech

by Dean Tseng, Fastener World



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### **Asiamold 2019** Ended on a Positive Note with Huge Increase in Visitors

The 13th edition of Asiamold concluded on 12 March with positive feedback from both exhibitors and buyers. Receiving solid support from renowned manufacturing brands, the fair remains one of the most important platforms for mould, additive manufacturing and forming technologies in the South China region. This is evidenced by the 37% increase in visitors this edition, combined with the concurrent SIAF fair, to 98,776.

Asiamold – Guangzhou International Mould & Die Exhibition closed its 13th edition on 12 March at the China Import and Export Fair Complex in Guangzhou, China. Held concurrently with SPS – Industrial Automation.

Fair Guangzhou (SIAF), the two fairs hosted over 988 exhibitors and welcomed 98,776 trade buyers during the three-day shows. Some of the leading brands in attendance this year included Guangdong Lanwan Intelligent Technology Co Ltd, PADT Inc, Saarschmiede GmbH, Shenzhen Yangfan Precision Mould Co Ltd, Xi'an Elite Robotics Co Ltd, Z Rapid Technologies Co Ltd and many others.

The thematic zones once again contributed to the 2019 show's success, helping traders to meet their needs in a more convenient way. Recognising China's rapid development of the additive manufacturing industry, 3D Printing Asia continued to be a key highlight of the show, displaying a series of cutting-edge 3D printing technologies and solutions by some of the most prominent brands in the region.





For more information, please visit www.asiamold-china.com or email asiamold@china.messefrankfurt.com



#### Key figures for Asiamold (combined with SIAF):

- 988 exhibitors from 20 countries and regions (+11%)
- 98,776 visitors from 45 countries and regions (+37%)
- 62,000 sqm across 5 halls
- 252 buyer delegate groups (+9%)

#### High-profile seminars provide inspirational insights and solutions for future development

Returning for the third and fourth year respectively, the Agora and Seminar, and the China 3D Printing Industry Technology Application Summit continued to assist industry players to keep pace with the latest applications and development trends of moulding technologies and 3D printing, and were once again well received by the audience. This year, a total of 13 presentations were delivered during the first two days of the show, covering a wide range of topics including the application of portable spike spark spectrometers in the mould steel industry, the introduction of internet + cloud ERP, and case studies of classic mould, metal 3D printing and materialise software solutions. Feedback from both the speakers and seminar participants indicated the importance of having such events every year so as to stimulate the information exchange between suppliers and end-users within the industry.

by Nai-Wen Chang, Fastener World

# Taipei AMPA 2019Visitors Showing High Interest in<br/>Taiwanese Automotive Fasteners

Taipei AMPA co-located with other tradeshows (AUTOTRONICS, TAIWAN ITS, TAIWAN EVS) took place at Hall 1 and Hall 2 of Nangang Exhibition Center from April 24 through 27. The show this year welcomed 1,340 exhibitors and the organizer expected the number of oversea buyers to reach 7,000 during the event. As the industry leading fastener sourcing directory, Fastener World Inc., the publisher of "Fastener World Magazine" was also present on the stand no. N0322 (Hall 1) to disseminate our latest fastener and automotive components magazines.

On the opening day, the team of Fastener World met a great number of buyers from other countries and regions, Japan and Southeast Asia in particular, who showed very high interest in Taiwan-made automotive fasteners. Several visitors coming to Fastener World's



stand asked for locknuts and titanium screws. Some buyers also told the staff of Fastener World that they were interested in and considering attending Taiwan International Fastener Show 2020.

Many fastener and hardware suppliers in Taiwan were also present there, which included Tzong Ji Metals, Karat, Jau Yeou, Top Screw Metal, Evereon Industries, Kai Suh Suh, Mobiletron Electronics, Auto Clamp, Shian Fu, Ching Iee, Dha Juang Car Spare Part, ZXY Technology, Kenlon, etc. According to the organizer's statistics, 171 overseas exhibitors were from 14 countries and areas, including USA, Japan, UK, Germany, France, India, China, Hong Kong, Korea, Thailand, Malaysia, Indonesia, Philippines and Slovenia.

According to TAITRA, in 2018 the export value of automotive components of Taiwan climbed to the record-high USD 7 billion. The show was mainly focused on IoT, AI, 5G technology and many others relevant to Taiwan's automotive fastener manufacturing in the future. According to The MOEA (Taiwan), the well-developed industrial supply and manufacturing chain is the most significant feature of Taiwanese manufacturing. The MOEA will also try to help industries upgrade themselves through relevant projects



CENTER

and help Taiwanese automotive component suppliers strengthen their competitive edge on the global market. by Dean Tseng, Fastener World

## Ningbo Fastener Spring and Manufacturing Equipment Exhibition

A historical city of culture, Ningbo City has developed into one of the large industrial bases of China, and become an important manufacturing area of automotive components, dies, electric tools, hardware, stainless steel products, rail and transportation equipment, and fasteners. The market there has a large demand for fasteners and components.

After 15 previous shows, the 16th edition was held at Ningbo International Convention and Exhibition Center during April 25 and 27, 2019. The show exhibited standard fasteners, automotive fasteners, stamped parts, materials (steel and wire), fastener equipment, and inspection technology. The show correspondent for Fastener World Magazine said the venue comprised 3 halls and he saw Zhejiang Yeswin Machinery, Zhejiang Chien Tsai Machinery, Ching Chan Machinery and other renowned exhibitors at the show. The total count of exhibitors reached hundreds including 40 fastener-related companies, 10 of which were sorting machine companies. Almost all the exhibitors and visitors were local Chinese.

Our correspondent handed out China Fastener World Magazine and other publication series for the large request of Chinese visitors who visited our booth. For those who sought for opportunities of collaboration, our staff hooked them up with potential targets through Fastener World's self-developed B2B platform and bridged the trade of fasteners.

Following China's Project of Manufacturing 2025, two years ago Ningbo City set a milestone of having an over 7.5% increase of companies with revenues above RMB 20 million. The city has set a target to push the production value of the local critical components industry to RMB 130 billion by 2019 and make Ningbo a world-class manufacturing base of critical components.

## Fastener Giants Converging at Historical Hub City of China



by Nai-Wen Chang, Fastener World

## **Review of Fastener Fair India 2019** The Largest and Most Dedicated Trade Fair for Fasteners and Fixings in the Region

Fastener Fair India 2019 was held on April 25 to 26 at Bombay Exhibition Centre (Mumbai). This year most of the visitors were local Indian manufacturers and distributors and the Fair was also concurrently held with the other fairs for building materials and sheet metal with a host of incoming visitors. On the opening day lots of visitors came to Fastener World's stand to get some free copies of Fastener World publications and catalogues, showing the eagerness of local companies to seek more collaboration.

Brought by Fastener World, companies including Anchor Fasteners, Chite Enterprises, Chang Horng International, Chun Chan Tech, Chirek Fastener, Chien Tsai Machinery, Home Soon Enterprise, Homn Reen Enterprise, Hung Li (Hurmg Yieh) Machinery, King Yuan Dar Metal Enterprise, Sheng Kai Precision Industrial, Yeswin Machinery were also present as exhibitors at the Fair this year. Fastener World also had a stand to disseminate our latest magazines and CDs and tried our best to provide buyers visiting our stand with more detailed information of each of our supplier's products and increase the awareness of these brands.

Fastener Fair India always takes place in Mumbai in one year and in New Delhi in another year, bringing many business opportunities to companies interested in the large Indian market. Visitors are usually from various industry sectors, such as electronics products, energy & power generation, aerospace, automobiles, telecommunication, furniture and so on. India is one of the fast growing economies in the world and is now the world's 6th largest economy.

Mumbai, where the Fair took place this year, is the financial hub of India. It is



located in the most industrialized State of India and it shares around 13% of the total industrial production value of India. Several world-renowned car manufacturers (e.g., Piaggio, GE, Fiat India, M. Benz, Porsche, Jaguar, VW, Bajaj Auto, Force Motors, and Mahindra Navistar) also set up their own plants or made investment in the region, which are not far away from the exhibition centre, offering some opportunities to relevant fastener suppliers to connect their business with these potential customers.

The next edition of Fastener Fair India 2020 is slated to take place in New Delhi. Please stay connected to our website for more fair dates and relevant info.

