Russian



BelZAN to Replace Foreign Fasteners with Russian-made Fasteners on LADA Vesta and XRAY

The Belebeevsky plant Avtonormal (BelZAN), managed by RT-Capital of the State Corporation Rostec, under a contract with JSC AVTOVAZ for developing and supplying fasteners for passenger cars in the Vesta and XRAY series, has started manufacturing products. Deliveries were scheduled to begin in August 2021.

БЕЛЕБЕЕВСКИЙ ЗАВОД АВТОНОРМАЛЕЙ

In a short time, the plant created design documentation for developing 34 new types of auto fasteners for models of the LADA Vesta and XRAY series, worked out the manufacturing technology of parts and carried out a full-scale preparation and mastered production. By the end of this year, BelZAN plans to supply up to 10 million units of fasteners

with increased corrosion resistance, which will be used in the assembly of bodies and the installation of units on cars.

"Last year, the plant concentrated its efforts on expanding the range of products and passing certification by leading domestic and foreign car manufacturers. Confirmed conformity of the company's products to the highest quality standards allowed us to receive new orders this year and already increased the production of components by 15% compared to the same period in 2020. After passing the quality audit of AVTOVAZ, the plant received an order to develop new types of automotive fasteners for cars of the Vesta and XRAY series. Today, the share of BelZAN's products supplied for these models is about 15%, and it will double after delivery," said Kirill Fyodorov, General Director of RT-Capital LLC.

In the Russian market the share of BelZAN's fasteners for the automotive industry is about 36%. The plant is the main fastener supplier for KAMAZ, AVTOVAZ, Volkswagen, GAZ Group, Aurus and others.





Hilti and OSPAZ have begun negotiations to agree on an contract under which the Oryol plant of the Severstal hardware group will produce threaded rods.

"Our company operates in accordance with quality and environmental management standards and strictly monitors all processes, while we are always open for cooperation and ready to improve production. Compliance with the high standards of a Western brand and the start of cooperation with Hilti is yet another proof of the quality of our work", - comments Alexei Erenichev, director of the Oryol Steel Rolling Plant.

"Localization not only helps us to be competitive in terms of price and flexibility, but also creates new jobs, increases the expertise of local manufacturers and improves our position in the field of sustainability by optimizing logistics," comments Gemil Polat, Head of Contract Manufacturing at Hilti Russia.



Severstal Metiz Has Mastered over 80 New Types of Products

The Cherepovets enterprises Severstal-metiz, Severstal Kanaty and the Oryol Steel Plant have mastered the production of 81 new types of products. "Severstal-metiz" mastered the production of new types of wire and fasteners for railways. The company also modernized the galvanizing unit, which allows simultaneous production of galvanized and phosphate wire. The Oryol Steel Plant in the first six months of 2021 added 40 new products, 85 percent of which are fasteners.

"The development of new types of products is the result of our work on import substitution, entering new markets and constant dialogue with customers. Severstal-metiz products meet not only the needs of customers, but also all the necessary industry norms and standards, which is confirmed by our certification documents," commented Denis Tavrikov, commercial director of Severstal-metiz.



Russian Steel Responds to the Introduction of Export Duties with a List of Negative Consequences

"In terms of the introduction of export duties on metals from August 1, the profit of the companies will decrease by tens of billions of rubles, and the contributions to the budget will be noticeably reduced," said the group of companies Russian Steel. Metallurgists, who were previously accused by the government for "screwing up" the state, also threatened that the development of the situation could eventually "increase social tension in the regions."

The group estimates in accordance with two scenarios - if the current market conditions persist and if prices decline. In the first case, according to the group's calculations, exports will decrease by a million tons, or about 40 billion rubles, and profits by 150 billion. The total deductions to the state budget will fall by 30 billion rubles, according to the association.

In the second case, the decrease in export supplies should reach 2.5 million tons, or about 75 billion rubles. In this case, the profit will fall by 180 billion, and the budget will miss about 51 billion, "Russian Steel" emphasized.

The group also stated that the introduction of duties will reduce the investment attractiveness of the sector and hinder job creation, various social programs and the modernization of enterprises. "Russian Steel" believes that the decision on duties should be finalized and clarified together with representatives of the industry, "in order to reduce the negative impact on the development of domestic ferrous metallurgy.

On June 25, the government approved of temporary duties on the export of metals, effective August 1 to December 31 this year.

The Group of Ferrous Metallurgy Enterprises "Russian Steel" unites the largest producers of metallurgical products in Russia. The Association was founded in 2001. The current members of the group are: EvrazHolding LLC, NLMK PJSC, MMK PJSC, OEMK OJSC (Metalloinvest Management Company LLC), Mechel PJSC, OMK AO , PAO Severstal, PAO TMK and 000 UK PMH.

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