五金產業與協會新聞 Hardware World & Association News

Accuride Adds BorgWarner Executive Robin Kendrick to Its Board of Directors

美國工業零配件供應商Accuride新增Robin Kendrick為董事會成員

Accuride Corporation – a supplier of components to the North American and European commercial vehicle industries – announced that Robin Kendrick, Vice President and corporate officer of BorgWarner Inc., has been elected to the company's board of directors as an independent director, effective immediately. He brings extensive global operations leadership experience in the automotive supply, metal-forming and fastening industries to the role. Kendrick is currently the President and General Manager of the Turbo Systems turbocharger business

unit of BorgWarner, a leading supplier of highly engineered components and systems for powertrain applications worldwide. He previously served as President and General Manager of BorgWarner

compiled by Fastener World

Stanley Black & Decker Elects Dmitri L. Stockton To Its Board Of Directors

美國Stanley Black & Decker指派Dmitri L. Stockton 成為董事會新成員

Stanley Black & Decker (NYSE: SWK) has elected Dmitri L. Stockton, 54, former Chairman, President and Chief Executive Officer of GE Asset Management to the company's Board of Directors.

"Dmitri is an excellent addition to our Board, bringing an impressive set of experiences managing and leading complex, global organizations," said George W. Buckley, Stanley Black & Decker's Chairman of the Board. "He is known for being an innovative leader with a strong focus on accelerating growth and developing human capital, traits which will be tremendous assets for the organization as Stanley Black & Decker continues its organic and inorganic growth plans."

Stockton is a 30-year veteran of GE, having retired in March 2017 after the successful sale of GE Asset Management to State Street Corporation. While at GE, Stockton spent 10 years abroad and led businesses in 26 global markets with approximately 40,000 employees in his final assignment internationally.



Stanley Black & Decker

Transmission Systems after joining the company in September 2011.

Prior to BorgWarner,

K e n d r i c k was Vice President and General Manager of the European business unit of Acument Global Technologies, a supplier of fastening systems for automotive, aerospace and industrial applications



worldwide. He joined Acument in 2008 following a 10year tenure with driveline, metal forming and powertrain supplier American Axle and Manufacturing (AAM), where he advanced in a range of operations, sales and engineering leadership roles.

Bosch Sensortec Honors Digi-Key with Highest Volume On-Line Distributor, 2017 Award

Bosch Sensortec頒發2017年線上 最大出貨量批發商獎給Digi-Key

Digi-Key Electronics, a global electronic components distributor, was awarded the "Highest Volume On-Line Distributor, 2017" Award at the Bosch Sensortec National Sales Conference.

The award was presented by Mark Johnson, VP of Worldwide Sales and Afzal Saeed, Sr. Regional Sales Manager at Bosch Sensortec and given to Jason Simoneau, Director, Supplier Business Development and Shawn Martinsen, Product Manager at Digi-Key.



Bosch Sensortec GmbH is a fully owned subsidiary of Robert Bosch GmbH dedicated to the world of consumer electronics; offering a complete portfolio of micro-electro-mechanical systems (MEMS) based sensors and solutions that enable mobile devices to feel and sense the world around them.

Bosch Sensortec's broad portfolio of products including MEMS sensors, solutions, and systems is available for immediate shipment globally from Digi-Key.

The Capital Corporation Advises **THG Corporation** on Its Sale to KLX, Inc.

美國Capital Corporation宣布出售THG Corporation給KLX, Inc.

The Capital Corporation is pleased to announce the sale of THG Corporation ("THG", headquartered in Northborough, Massachusetts) to KLX, Inc. ("KLX", headquartered in Wellington, Florida). THG is one of the premier "Tri-Technology" Parker Hannifin motion and controls solutions provider that serves the Massachusetts, Connecticut, New Hampshire, Vermont, Maine, and Rhode Island markets. KLX is the world's leading independent distributor of aerospace fasteners, consumables, and logistics services.

For the last sixty years, THG has established itself as New England's market leader in providing value-add, motion and control components and system solutions to a diversified mix of end markets. THG's time-tested strategy of staffing its sales team with highly technical specialists, customizing components and systems for the vast majority of its OEM relationships, offering a highly robust product offering, providing industry-leading customer service, and using its systems design/engineering solutions capabilities to fuel its growing customer base have created an ecosystem of thousands of highly loyal customers, many of which are Fortune 1,000 companies, with an equal balance between original equipment manufacturers ("OEM's") and aftermarket ("MRO") customers.

Given THG's specific capabilities, product categories, and



geographic footprint, there are a number of synergies that can create incremental avenues for growth for both THG and KLX in the future.



Sandvik to Acquire Metrology Software Company Metrologic Group

瑞典工業配件及服務提供商Sandvik 將併購法國量測軟體公司Metrologic Group

In line with its strategic agenda to broaden Sandvik Machining Solutions' customer offering in digital manufacturing, Sandvik intends to acquire the French software company Metrologic Group from Astorg Partners for a price of 360 million EUR, on a cash and debt free basis.

Headquartered in Meylan, France, Metrologic Group is a market leader in agnostic metrology software. In its fiscal year ending in September 2017 Metrologic Group generated revenues of 43.3 million EUR with an EBITDA margin which would be accretive to that of Sandvik Machining Solutions. Metrologic Group would form a new business unit within a new product area in Sandvik Machining Solutions and would maintain brand independence, in line with Sandvik's decentralized business model. The Metrologic Group management team would remain with the company.

The combined offering of Sandvik Machining Solutions and Metrologic Group would help customers achieve a more seamless manufacturing chain by linking the machining and quality assurance processes.



Hitachi Power Tools Renames to Metabo HPT in North America 北美日立電動工具將更名為Metabo HPT

Hitachi Power Tools announced a name change from Hitachi Power Tools to Metabo HPT for its full line of power tools, fasteners, accessories and outdoor power equipment products for North America. The transition will start from September 2018 with the launch of MultiVolt, while the majority of products will changeover after December 2018.

"The legacy of our brand has been built over many decades and will exceed all expectations as our name changes to Metabo HPT," said Joe Leffler, Sr. Vice President of Sales, Marketing, General Management & Board Member, Hitachi Power Tools. "Nothing will change about our brand except the name."

Products will retain current brand identity: same color, same model numbers, same warranties and the same battery interchangeability. They will be made by the same people, in the same factories, with the same specifications and focus on innovation that customers have come to expect.

All products will continue to be covered and supported by the same industry leading warranties and service. Hitachi Power Tools products will be interchangeable with Metabo HPT products, and Metabo HPT products will be interchangeable with Hitachi Power Tool products.

Metabo HPT packaging and signage at point of sale during the transition will feature both names and logos to clearly communicate the changeover from Hitachi Power Tools. At a glance, customers will easily understand that this is the same brand just under the new name, Metabo HPT.

Jergens JIS Division Honored with 2018 Epicor Customer Excellence Award

美國工業零配件供應商Jergens旗下 JIS獲頒2018年Epicor優質客戶獎

JIS, division of Jergens Inc. (Cleveland, OH), has been honored with the Customer Experience award in the 2018 Epicor Customer Excellence Awards program for the Americas region. Recipients were selected by Epicor Software Corporation based on the complexity of the project, clearly stated objectives and overall business impact of the initiative relative to stated goals of customers that have successfully implemented the Epicor solutions.

JIS is a division of Jergens Inc. a manufacturer of standard tooling components, fasteners, hoist rings, vises and other workholding equipment. JIS represents over 300 of the top manufacturers for industrial supply in the US. With experienced staff at multiple locations, JIS fully supports a variety of applications for customers across the country. JIS is a Premier Autocrib distributor, creating a custom vending solution.

The 2018 Epicor Customer Excellence Awards winners in the Americas regional program were presented at the Annual Insights Customer Conference held in Nashville, TN.

The Epicor Customer Excellence Awards global program honors organizations that have successfully deployed Epicor solutions to

achieve excellence in business efficiency, customer experience, and overall performance.





MSC Industrial Supply Co. Acquires All Integrated Solutions

美國MSC Industrial Supply Co.併購All Integrated Solutions

MSC Industrial Supply Co. (NYSE: MSM), a premier distributor of Metalworking and Maintenance, Repair and Operations (MRO) products and services to industrial customers throughout North America, has acquired All Integrated Solutions (AIS) from New York-based private equity firm High Road Capital Partners. AIS is a leading valueadded distributor of industrial fasteners and components, MRO supplies and assembly tools based in Franksville, Wisconsin. The stock purchase transaction closed on April 30, 2018.

AIS delivers production fasteners and custom tool and fastener solutions for use in the assembly of manufactured commercial and consumer products. The company's 135-plus associates serve customers in a region that includes Wisconsin, Minnesota, Michigan, Iowa, Indiana and North Dakota. AIS's revenue in calendar 2017 was approximately \$66 million.

MSC plans to maintain AIS's operations, providing the company's customer base access to MSC's 1.5 million-plus product portfolio to support their full metalworking and MRO needs. Similarly, MSC will extend AIS's production fastener and vendor-managed inventory (VMI) solutions to MSC's manufacturing customers.

nVent Honored with Raytheon's 5 Star Supplier Excellence Award 英國和Vent獲領 Rewtheon's 五星優齊供應強證

英國nVent獲頒Raytheon's五星優質供應商獎

nVent Electric plc (NYSE:NVT) ("nVent"), a global leader in electrical connection and protection solutions, was recently honored with the 5-Star Supplier Excellence Award from Raytheon Integrated Defense Systems. A 5-Star award is the highest level of recognition a Raytheon business supplier can achieve for excellence in quality and performance.

Raytheon recognized the team at nVent's Schroff brand facility in San Diego, Calif., which manufactures Schroff Calmark and Schroff Birtcher product lines.

nVent was one of nine companies selected for the award which honors suppliers who have provided outstanding service and partnership in exceeding customer requirements. Candidates are judged on certain criteria, including overall quality, ontime delivery and demonstrated commitment to continuous improvement.

AZZ Inc. Announces Acquisition of Rogers Brothers Company, Illinois-Based Galvanizer

美國熱浸鍍鋅廠AZZ Inc.宣布併購位於伊利諾 州的Rogers Brothers Company鍍鋅廠

AZZ Inc., a global provider of metal coatings services, welding solutions, specialty electrical equipment and highly engineered services to the power generation, transmission, distribution and industrial markets, announced today that it has acquired all the assets and outstanding shares of Rogers Brothers Company ("Rogers Brothers"), a privately held company, based in Rockford, Illinois. Rogers Brothers provides galvanizing services to a multi-state area within the Midwest. Terms of the transaction were not disclosed.

> Located on a 2.7-acre site, the operations include a 13,000 square foot plant and 30,000 square feet of office warehouse, along with 3 kettles, galvanizing centrifuges and other key equipment used for hot-dip galvanizing. Going forward, the facility will operate as AZZ Galvanizing - Rockford and will complement AZZ's Midwestern locations in Illinois and surrounding states. The acquisition increases AZZ's Metal Coatings network of hot-dip galvanizing plants to 45 sites in the United States and Canada. AZZ expects the AZZ Galvanizing - Rockford facility will be accretive to earnings within the first year of operation.



Scovill Fasteners Expands Brand Reach in Europe

美國Scovill Fasteners擴大在歐洲的事業觸角

US-based Scovill Fasteners is expanding its reach through a new partnership with Durable Fasteners as its new agent in the United Kingdom and continental Europe. The partnership will increase Scovill's coverage in the UK market.

Based in London, Durable Fasteners works closely with apparel designers, buyers, production teams and manufacturers. Its experienced team of agents will enhance Scovill's knowledge base, empowering Scovill to better serve its clients and the industry.

Scovill is one of the world's largest manufacturers of apparel and light industrial fasteners, and also provides a full range of support from product design and delivery to application. The combination of Durable Fasteners 20 plus years' experience in the European market with Scovill's over 200-year history in the fastener industry will create a truly dynamic partnership.





CHHMA

Canadian Hardware & Housewares Manufacturers Association

CHHMA Quebec Golf Classic 加拿大五金暨家用五金製造商協會舉辦魁北克 高爾夫經典賽

The weather could not have been better for the 43rd Annual CHHMA Quebec Golf Classic on June 12th at the Club de golf Le Fontainebleau in Blainville, Quebec.

Approximately 80 golfers from both the vendor and retail sides enjoyed a warm and sunny day of golf at this top-rated golf course with colleagues, customers, suppliers and peers from the industry.

After golf, attendees enjoyed drinks on the patio as they discussed their accomplishments on the course as well as the latest industry news. A few more people, who were unable to golf, arrived as well to join everyone for a superb dinner.

ATOTECH

Alumseal[®] 611: New Zincate for Aluminum Alloys Designed to Extend the Electroless Nickel Process Bath Life Atotech發表應用於鋁合金的 穿電鍍塗層技術Alumseal® 611

Aluminum is a very reactive metal and has a tendency to form an oxide layer very rapidly when in contact with oxygen. The presence of the oxide layer is not desirable in cases where the surface has to be metallized. The adhesion of subsequent coatings applied on the aluminum surface is adversely affected by the oxide layer. To avoid the rapid oxidation of aluminum during the pretreatment steps and prior to electroless nickel or electroplating, it is a common practice to cover the surface with a thin uniform film of zinc by use of a zincate process. In the case of electroless nickel (EN) plating, the build-up of zinc contamination limits the bath life to 3 - 4 MTO.

A new zincate process, Alumseal® 611, has been developed by Atotech to provide very thin zinc coatings in order to reduce the amount of Zn contamination in the EN bath, thus eliminating the need for an EN strike bath. Alumseal® 611 is designed to extend the bath life of the EN process to >6 MTO. Alumseal® 611 has demonstrated that coating weight of the zinc film is reduced by 30 – 60% on aluminum alloys when compared to existing zincate processes.

"When using the new Alumseal® 611 zincate process in combination with the high Zn tolerant electroless nickel process Nichem® MP 1188, the bath life can be extended up to 8 MTO without an EN strike bath", states Shakeel Akhtar, Global Product Manager for Wear resistant coatings (EN) at Atotech. "Atotech is the first company to achieve this milestone within the plating industry."

Due to low Zn build-up and high tolerance to Zn contamination, the efficiency of the EN bath is improved through higher average plating speed. The combination of Alumseal® 611 & Nichem® MP 1188 provides technical and economic benefits for the customer in a highly demanding industry.

IHA Joins EDRA/GHIN

國際五金暨家用五金協會聯盟加入歐洲DIY產品 經銷商協會以及全球家居修繕網絡協會

Mr. Segio Geraldi, President of the European DIY Retail Association (EDRA) and the Global Home Improvement Network (GHIN) Board of Directors has extended an offer of membership to the IHA, effective January 1, 2018. This new relationship will provide exposure for IHA associations and their members to a broader range of networking and learning opportunities from across the entire global home improvement market. The membership is an annual membership, which will be renewed each year upon the approval of both organizations.

The two organizations, IHA and GHIN, share the goal of improving the level of home improvement retailing through sharing best practices and information to advance the common interest in improving peoples' homes and working environments. The IHA Chairman will hold a seat

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on the GHIN Board of Directors in order to represent the interests of IHA member associations to other GHIN members.

IHA Chairman, Mr. Jean-Francois Dubost was instrumental in working with Mr. John Herbert of EDRA/GHIN in forging this new relationship. Mr. Dubost commented, "I am

really proud and enthusiastic that IHA has joined the GHIN and become a distinguished member of the global worldwide network."

As a member of GHIN, IHA will hold an annual meeting in conjunction with the Global DIY Summit. GHIN will provide a complimentary registration to each IHA member association to the summit in addition to offering reduced member registration rates. GHIN will also help facilitate meeting space for IHA events to be held at the summit. A top table will also be provided for the IHA management team at the DIY Summit Gala Dinner.

These new annual IHA/GHIN meeting opportunities during the Global DIY Summit will provide extra incentive for IHA members to encourage their own members to join them in traveling to this world-class conference. Mr. Bill Lee,

IHA Secretary General remarked, "This new event will provide opportunities for our privately-owned

businesses to learn from the biggest and best home improvement operators from around the

world. IHA will continue to offer unique networking and meeting opportunities for our own members, centered around their special concerns as

independent businesses."



Green Product Awards 2018 for **BECK** LignoLoc® Wooden Nail Fastening System

Beck Fastener的LignoLoc®木頭釘緊固系統獲 2018綠色產品獎

LignoLoc® - Collated Wooden Nail System made it into the list of Green Product Award Winner 2018. Since 2013, the international award has presented innovative, sustainable design products for sustainable consumption in 14 categories.

The Green Product Award is an international prize for innovative, sustainable products & services awarded every year. Contestants for this award are established companies and start-ups worldwide. The focus of this institution is networking with designers, producers and experts, as well as presenting unusual ecological solutions for different environmental problems. The Green Network provides a platform to transfer knowledge between individual entrepreneurs and helps them to develop, introduce and market their products and services. The award has been granted since 2013 and has already received applications from over 40 different countries around the world.

In 2018, a total of 400 manufacturers and designers from 25 countries participated. The members of the jury discussed the distinction of the LignoLoc® wood nail in the areas of design, innovation and sustainability for a long time. Finally, they decided that the BECK LignoLoc ® deserves the first prize in the Freestyle category: a category created to transcend the boundaries of application areas and create an area for disruptive innovation.

In the middle of July, the public voting began. Everyone can participate and can choose his/her own winner from the approx. 100 products of the Selection on www.gp-award.com for a period of six weeks. The award ceremony takes place in October.

BHMA Honors Anderson Lock Company President, Vice President, with 2018 Award of Excellence

美國建築五金製造商協會頒發 Anderson鎖具公司董事長及副董 事長2018優異表現大獎



The Builders Hardware Manufacturers Association (BHMA) is pleased to announce Cortney Anderson Wascher, president, and Devin Wascher, vice president of Anderson Lock Company as the recipients of its 2018 Award of Excellence. The annual Award of Excellence is presented to a non-member distributor or hardware professional who demonstrates outstanding service to the builders' hardware industry through their commitment to serving the needs of architects, contractors and facility managers.

Mrs. Wascher joined Anderson – a total door-opening supplier that provides security solutions for commercial, industrial and institutional facilities throughout Chicago – in 1997. She worked for Von Duprin in Indiana and Pennsylvania before returning to the family business, of which she was named president in 2007. In 2009, Mrs. Wascher became the owner of Anderson, making it a certified Women's Business Enterprise.

> Mr. Wascher, AHC, FDAI, joined Anderson in 2000. As vice president, Mr. Wascher manages the company's 67,000 sq. ft. Door Division, which was launched in 2003 to provide total opening solutions in response to customer requests. Anderson's Door Division is a certified Warnock Hersey labeling facility, and offers an extensive inventory of hollow metal doors and frames, commercial wood doors and state-of-the-art fabricating and machining equipment.

> > "Courtney and Devin Wascher are committed to solving customer needs using the highest quality products," said Ralph Vasami, executive director of BHMA. "We are proud to recognize them as recipients of the 2018 Award of Excellence for their continued hard work and dedication to the builders hardware industry."

ABC Supply Co. Inc. Acquires the Assets of G & F Roof Supply, Inc.

美國ABC Supply Co. Inc.併購G & F Roof Supply, Inc.

Building products distributor ABC Supply Co. Inc. has acquired the assets of G & F Roof Supply, Inc., a distributor of roofing products, which is located in California. The company will continue to serve customers out of its three locations at 1225 E. Cerritos Ave. in Anaheim, 13555 Imperial Highway in Whittier, and 521 W. 182nd St. in Gardena.

The acquisition will increase ABC Supply's footprint in the largest metropolitan market on the West Coast and allow

the company to build stronger relationships with local contractors. Current G & F Roof Supply associates will continue to work at the locations, providing a seamless transition for customers.

"The G & F Roof Supply team has built a great reputation among Los Angeles and Orange County area contractors," said Matt Cooper, vice president of ABC Supply's West Region. "We look forward to welcoming contractors who have been working with G & F Roof Supply and providing them the products and service they need to get their jobs done."



Auveco, a Leader in the



Automotive Fastener and Body Hardware Aftermarket, Expands Into Adjacent Mechanical Aftermarket With Acquisition of Marli Manu 美國車用扣件五金售後市場龍頭Auveco 公司併購Marli Manufacturing公司

Auveco, the largest purveyor of specialty fasteners and body hardware used in the automotive aftermarket, announces the acquisition of Marli Manufacturing, headquartered in Binghamton, New York. Marli is a provider of automotive aftermarket mechanical components, including engine head bolts, intake manifold bolts, and other specialty fasteners and fittings.

Auveco CEO Jeff Gilkinson said, "The addition of Marli Manufacturing is a tremendous fit for our organization and will strengthen our ability to serve customers throughout North America. We are excited to expand our product portfolio into the automotive mechanical aftermarket."



Mesirow Financial Advises Brinker Brown Fastener & Supply Inc. On Its Sale To Colony Hardware Corporation, A Portfolio Company Of Tailwind Capital Gro

美國Colony Hardware Corporation併購 Brinker Brown Fastener & Supply Inc.

Mesirow Financial acted as the exclusive financial advisor to Brinker Brown Fastener & Supply Inc. ("Brinker Brown" or the "Company") on its sale to Colony Hardware Corporation ("Colony"), a portfolio company of Tailwind Capital Group, LLC ("Tailwind").

Based in Southwest Florida, Brinker Brown is a leading distributor of fasteners, diamonds, power tools, construction supplies and generators, primarily serving the Florida market. The Company wholesales to a variety of customers, including contractors, subcontractors and dealers, and serves the roofing, marine deck and dock, concrete restoration and mechanical, electrical and plumbing end markets. As a result of its extensive product offering and exceptional customer service, Brinker Brown has amassed considerable recognition in the industry and is known in the market as a "go-to" provider of leading tool and fastener brands.

The transaction represents another successful assignment within the distribution and supply chain sector completed by Mesirow Financial's Investment Banking group. With extensive sector-specific expertise and deep long-standing relationships, Mesirow Financial's team has a proven track record of completing successful transactions.



DORMOLE LTD TOOLBANK

Toolbank Buys Tucks Fasteners & Fixings

英國工具經銷商Toolbank公司收購 Tucks Fasteners & Fixings公司

Dormole has increased its investment in the Irish market by buying Tucks O'Brien (TOB) and Tucks Fasteners & Fixings (QFF). Dormole Chairman Andrew Strong said: "We have always been aware of the tremendous loyalty that TOB and QFF receive in the Irish market and, while we both sell some of the same ranges. There are thousands of extra products that we can make available to all retailers and builders' providers in Ireland by combining our ranges and resources."Dormole says there will be no change in the short term - TOB and QFF will continue to be Irish businesses with Irish leadership.

