Financial Reports of Hand Tool & Tooling Companies 年度工具大廠財報 Compiled by Fastener World Undated on July 19 2018

Compiled by Fastener World Updated on July 19, 2018 Companies in alphabetical order Monetary unit in millions

Taiwan							Moneta	ry unit in millions
Mobiletron		Period	Revenue	Gross Profit	Operating Profit	Pre-tax Profit	Net Profit	Total Assets
(NTD) 車王電子 MOBILETRON	Year Ended Dec.	2017	2,488.225	941.536	305.412	187.141	113.143	4,298.750 as
		2016	2,325.444	870.311	226.532	165.677	83.905	of Dec. 2017 vs.
		Change (%)	+6.9	+8.1	+34.8	+12.9	+34.8	4,148.632 as of Dec. 2016

U.S.

Ingersoll Rand (USD)	Period		Net Revenues	Operating Income	Pre-tax Income	Net Income	Total Assets	
Ingersoll Rand.	Year	2017	14,197.6	1,665.3	1,417.9	1,302.6	18,173.3 as of Dec. 2017 vs. 17,397.4 as of Dec. 2016	
	Ended Dec.	2016	13,508.9	1,603.2	1,741.3	1,476.2		
		Change (%)	+5.0	+3.8	-18.5	-11.7		
Simpson Period Strong-Tie		Period	Net Sales	Operating Income	Pre-tax Income	Net Income	Total Assets	
(USD)	Year Ended Dec.	2017	977.025	139.167	144.418	92.617	1 037 523 a	s of Dec. 2017
SIMPSON Strong-Tie		2016	860.661	139.477	138.900	89.734	VS.	
		Change	+13.5	-0.2	+3.9	+3.2	979.974 as	of Dec. 2016
Period		Period	Net Sales	Gross Profit	Operating Earnings	Pre-tax Earnings	Net Income	Total Assets
Snap-on (USD)	Year Ended Dec.	2017	3,686.9	1,824.9	881.5	821.9	557.7	5,249.1 as of
		2016	3,430.4	1,709.6	854.2	801.4	546.4	Dec. 2017 vs.
		Change (%)	+7.4	+6.7	+3.1	+2.5	+2.0	4,723.2 as of Dec. 2016

Europe

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Atlas Copco (SEK) <i>Atlas Copco</i>	Period		Revenues	Gross Profit		Operating Profit		Pre-tax Profit	Net Profit	Total Assets	
	Year Ended Sep.	2017	116,421	4	8,316	24,200)	23,129	16,671	125,738 as of Dec, 2017	
		2016	101,356	40,119		19,798		18,805	11,931	Dec. 2017 vs. 115,892 as of Dec. 2016	
		Change (%)	+14.8	+20.4		+22.2		+22.9	+39.7		
Bosch (Euro)			Sales Revenue	Gross Profit		EBIT		Pre-tax Profit	Net Profit	Total Assets	
	Year	2017	78,066	2	7,910	4,916		4,768	2,753	81,870 as of Dec, 2017	
	Ended Dec.	2016	73,129	2	25,565	3,594		3,367	1,949	VS.	
BOSCH		Change (%)	+6.7		+9.1	+16.7		+41.6	+41.2	81,875 as of Dec. 2016	
Einhell		Period	Revenues	s Pre-tax E		arnings	١	Net Income	Total	Assets	
Germany AG (Euro)	Year Ended	2017	553.4		35.7			21.2			
ESinhell		2016	487.2		17.0			9.3			
	Sep.	Change (%)	+13.5		+110			+127			
11:14:	Period		Net Sales		Operating Result		١	Net Income	Total Assets		
Hilti (CHF)	Year Ended Sep.	2017	5,133		692			530			
		2016	4,633		60	4		481			
		Change (%)	+10.8		+15.0			+10.0			

Japan

Industry Focus 137

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	I	Period	Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets	
ESTIC (JPY) ESTIC With us, the Future	Veer	2017	4,981	1,253	1,261	858		
	Year Ended Mar.	2016	4,136	915	929	598		
		Change (%)	+20.4	+37.0	+35.6	+43.4	6,390 as of Mar. 2017 vs.	
	Prospect for Year	2018	5,400	1,270	1,295	880	5,397 as of Mar. 2016	
	Ended Mar.	Change (%)	+8.4	+1.3	+2.7	+2.5		
	Period		Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets	
Kyoto Tool	Maran	2017	7,523	432	467	348		
(JPY)	Year Ended	2016	8,192	668	681	452		
KTC	Mar.	Change (%)	-8.2	-35.3	-31.4	-23.1	12,973 as of Mar. 2017 vs.	
YOTO TOOL	Prospect	2018	8,500	580	600	420	13,074 as of Mar. 2016	
	for Year Ended	Change (%)	+13.0	+34.1	+28.4	+20.7		
	Mar.	Period	Revenue	Operating	Ordinary	Net Profit	Total Assets	
				Profit	Profit			
Lobtex (JPY)	Year	2017	6,162	560	497	310		
	Ended Mar.	2016	5,762	508	456	351	8,019 as of Mar. 2017	
OBSTER	Prospect for Year Ended	Change (%)	+6.9	+10.2	+8.9	-11.6	vs. 7,209 as of Mar. 2016	
LUDSIER		2018	6,220	420	360	230	7,209 as of War. 2010	
	Mar.	Change (%)	+0.9	-25.0	-27.6	-26.0		
	Period		Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets	
Punch Industry	Year Ended Mar. Prospect for Year	2017	41,025	2,843	2,731	1,788	32,560 as of Mar. 201 vs. 29,451 as of Mar. 201	
(JPY)		2016	36,648	1,990	1,874	1,375		
PUNCH INDUSTRY		Change (%)	+11.9	+42.8	+45.7	+30.0		
ンチ工業株式会社		2018	42,000	2,920	2,800	2,070		
	Ended Mar.	Change (%)	+2.4	+2.7	+2.5	+15.7		
	Period		Revenue	Operating Profit	Pre-tax Profit	Net Profit	Total Assets	
Makita	Veer	2017	477,298	79,762	79,678	54,755		
(JPY)	Year Ended Mar. Prospect for Year Ended Mar.	2016	414,999	62,564	64,738	44,782		
nakita.		Change (%)	+15.0	+27.5	+5.3	+22.3	651,031 as of Mar. 2017 vs.	
		2018	490,000	78,500	78,700	54,800	597,249 as of Mar. 2016	
		Change (%)						
	Period		Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets	
NS Tool (JPY)	Year	2017	9,767	2,695	2,733	1,903		
NIC	Ended	2016	8,825	2,013	2,026	1,420	44.407	
INS .	Mar.	Change (%)	+10.7	+33.9	+34.9	+34.0	14,467 as of Mar. 2017 vs.	
TOOL	Prospect for Year	2018	10,520	2,750	2,780	1,910	12,517 as of Mar. 2016	
	Ended Mar.	Change (%)	+7.7	+2.0	+1.7	+0.3		
	Period		Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets	
Tone (JPY)	Year Ended	2017	6,119	1,127	1,153	807		
		2016	5,784	1,399	1,419	1,052	7.040	
	May	Change (%)	+5.8	-19.5	-18.8	-23.3	7,816 as of May 2017 vs.	
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TONE	Prospect for Year	2018	6,390	1,020	1,030	720	7,151 as of May 2016	