

Features:

## Nails, Staplers & Related Tools

*arranged by Fastener World*

Taiwan has long been a stronghold of hand tools industry that co-develops with the robust local fastener and nail industry.

Here in this feature column, we will be introducing three of the best-known Taiwanese brands that have taken their places in the global nail, stapler and nail gun industry for the past decades.

**Zon Mon** is a maker of iron nail available in multiple sizes and materials. It is best known for a complete range of nail products supplied to the construction and DIY markets. The company is now targeting sales to every corner of the world as it keeps increasing capacity.

**EVERWIN Pneumatic** is a developer of industrial grade nailers and staplers that has a unique team of leaders consisting of Taiwanese and American engineering experts. This blend of Taiwanese and American tools know-how brings EVERWIN tools to a new realm of top quality favored by global users.

**Tangible Industry** is a stapler and tacker specialist servicing the woodworking and DIY industry. It has a variety of tools aiming for reduced labor and sustainability, but it also goes beyond the tools field and provides OEM/ODM service for other product types. This mixture of different specialties is a reason that proves its strength within the industry.

If you are looking for quality nail and nail tools, the above companies are the 3 guaranteed suppliers you should put into your checklist.

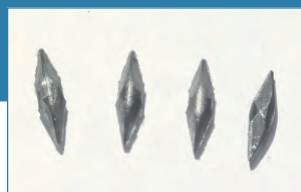
滿足多材質、客製化需求的專業鐵釘製造—戎茂公司

## Specialized Iron Nail Manufacture Satisfying Needs for Multiple Materials & Customization

### Zon Mon Co., Ltd.

*by Dean Tseng, Fastener World*

Founded in 2000, Zon Mon is a professional maker of bulk iron nails in Dashe District of Kaohsiung City (Southern Taiwan). Its product line contains 5 categories including construction nails, outdoor construction nails, drywall nails, roofing and siding nails, and other nail products, such as courtyard/deck nails, spike nails and duplex nails.



## Providing Multiple Materials and Customized Heat Treatment

Zon Mon's nails are available in many types of materials such as stainless steel, aluminum, 1008, 1006, and 1045. Sizes range from 1.2mm to 9.5mm in diameter, and lengths range from 13mm to 305mm. Besides the above standard products, the company offers customized service conducting many types of heat treatment on nails for clients. President Mr. Wei-Da Yuan said, "We can provide up to 18 color types of paint according to clients' demand. We have long-time collaborative suppliers offering galvanization, nickel plating, copper plating and other nail-related heat treatments. In this way, we can respond to clients' special demand and offer them premium and effective service." Zon Mon can supply clients more than a hundred types of iron nails in total. The comprehensive range of nail products allows for one-stop purchase by clients.

## Capacity up by 2.5 Times Penetrating the Global Market with High Quality

Zon Mon was certified to ISO 9001: 2015 in August 2016. During the whole manufacturing process, from inbound materials check, pre-production module and machine adjustment, to monitoring production in every two hours, pre-shipment inspection, polishing, post-polish check, packaging and finally shipment, the company sticks to the ISO regulations. Through stringent quality control and years of know-how of the production/polish/packaging technicians, the company monitors every piece of outgoing nail for clients. With the president's leadership, Zon Mon's nail capacity has grown 2.5 times from 200 tons to 700 tons in the past 16 years.



Besides servicing a small amount of domestic demand, the company puts its business focus on overseas sales. The U.S. market takes up the largest proportion of Zon Mon's overseas sales, which means the company is taking orders mostly from the U.S. However, the company is not just eyeing the American market, but is also actively promoting products to the whole world. As the president said, "We offer premium quality nails to clients in need from any country and every corner of the world as long as we can meet their demand." Zon Mon will continue to follow the guideline of "Client & Quality First" and continue to work hard and innovate for clients!

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ISO 9001



Outdoor Construction Nails

Outdoor Construction Nails

Concrete Nails

Drywall Nails

Outdoor Construction Nails

Duplex Nails

www.zonmon.com.tw

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## Industrial Staple Gun Provider Infused with R&D Strength

### EVERWIN Pneumatic Corp.

by Dean Tseng, Fastener World



EVERWIN located in the Wufeng District of Taichung City (Taiwan) is a manufacturer and developer of high quality industrial grade nailers & staplers used for industrial applications including pallet, wooden crate and furniture production. Its predecessor was a primary supplier to the world's first-rate hand tool company Stanley Black & Decker. The predecessor was acquired by Stanley Black & Decker in 2007, and later in 2012, the core members of the predecessor established EVERWIN. Today, EVERWIN branded tools are sold throughout more than 40 countries around the world.

### Joint Leader Team with Combined Forces of Taiwanese & American Experts Capable of Nail Gun R&D and Marketing

The EVERWIN leaders are a combination of Taiwanese and American pneumatic nail gun experts who infuse the company with solid strength and unique characteristics. The Americans team is led by the former global R&D engineering supervisor of Stanley "Bostitch®" who has had 35 years of engineering experience in nailer & stapler engineering and is one of the world's most experienced pneumatic tool engineers. In 2017, EVERWIN founded a subsidiary in the U.S. led by this American expert focusing on marketing deployment in the American market. The U.S. subsidiary provides local access and service to the North American clients. On the other hand, the Taiwan headquarters is led by general manager Mr. Lester Chuang as well as his experienced Taiwanese team in charge of R&D, QC and manufacture.

In an interview with Fastener World Magazine, director of sales Charlie Lin and Junior manager of sales Andy Chuang said the cohesion of Taiwanese and American teams keeps the Taiwan headquarters closer to the North American market and users there, enabling the company to develop innovative products tailored to market demand. Furthermore, the American experts offer the Taiwanese R&D team top-notch technical consultation and bring solid support to EVERWIN staple guns. EVERWIN is capable of R&D, manufacture and global marketing.

### Main Products: Coil Nailer, Micro Pinner, Stapler

EVERWIN has a complete line of products. The coil nailers are compatible to 50-130mm coil nails; the pinners to 35-50mm micro pins; the staplers to 19-50mm staples. These 3 series are primarily used for pallets, construction, furniture, and packaging. Besides standard tools, EVERWIN provides customized tools according to specific industry demands, such as unmanned automatic staplers mounted on machines, to satisfy the need for automated production in every industry.

EVERWIN holds a patent called the "Precision Nailing Technology" that refines the muzzles of pneumatic nailers. Unlike traditional nailers, EVERWIN's patented technology helps users aim precisely and leave no mark of piston impact during the nailing process, perfectly avoiding wood damage in construction. Additionally, EVERWIN rolled out the world's lightest 90mm FCN90L coil nailer in 2017 that was given the 2017 Pro Tool Innovation Award. It was the first time a Taiwanese brand received the honor.



### Delicate, Well-acclaimed, User-preferred Industrial Tool Brand

The floor area and capacity of EVERWIN have both increased by 8 times after the company relocated to the current headquarters in Wufeng District in September 2017. The headquarters adopts ERP, PDM, and QC and has devices including 3D CMM, hardness testers and gauges for in-plant inspection.

The general manager said EVERWIN will continue to thrive in its main business, stick to quality, develop innovative products and market throughout the world in hopes to build a strong Taiwanese brand. In October 2018, the company will exhibit at the STAFDA Convention in Phoenix Arizona. All interested buyers from around the world are welcome to visit its booth for inquiry.

專業釘槍研發商進攻全球DIY與木工市場—天昌工業

## Staple Gun Developer Eyes the Global DIY & Woodworking Markets

### Tangible Ind. Co., Ltd.

by Dean Tseng, Fastener World



With more than 30 years of history in Kueishan District of Taoyuan City (Taiwan), Tangible mainly produces manual and electric OEM tackers and staplers for its customers. Ranging from the traditional manual staple gun type tackers, hammer tackers, to the more recent spring-powered staplers offering the benefits of reduced effort.

#### Tangible Tools—Labor-saving, Strain-free & Sustainable

The professional tacker and stapler manufacturer targets its products to the woodworking and DIY markets. “We focus a lot on reduced effort and efficiency of the tackers, because we believe in field use, the saved effort means prolonged usage without strain to the user. This design philosophy applies to all our tackers, which fire most U.S. standard staples such as T50 (6-14mm) and JT21 (6-8mm, 6-14mm), as well as our specialty tackers for cables and low volt applications,” said Richard Chang in Fastener World exclusive interview.

#### Customizability—Beyond Just Staplers & Tackers

The product line of Tangible is not limited to the tools field that the company is originally specialized in. The ability to customize has brought Tangible’s product offering to a broader realm beyond tackers and staplers. The extensive development services that the company has to offer are stapler, staple gun development, OEM/ODM for small mechanical devices, plastic/metal molding, metal stamping, spot welding, assembly and packaging. “Customized product development is a given. Everything within our production capability we are willing to try and develop. Our more recent notable product developments are so diverse they include 3D printer parts, animal traps and carbon fiber products!” said Richard.

#### Targeting Worldwide Sales & Continuous Product Development

With overseas sales accounting for around 95% of the total revenue, Tangible’s products are sold mostly but not limited to the U.S., Japan and more recently Europe. These products are sold as OE products to leading brands.

“TANGIBLE is always looking to develop new products, tackers or otherwise. We’re confident in our experience and professionalism to successfully develop quality products with our partners.” □



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