



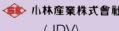

Financial Reports of Leading Fastener Companies: Full Year 2014


2014年度扣件大厂财报


compiled by Fastener World Inc. 汇整 / 惠达杂志社 Updated on January 31 更新于1月31日


Companies in alphabetical order 依公司名首字母顺序排列

Company (Unit: Million) 公司 (单位: 百万)	Period 计算区间	Revenue 营业额	Sales (Loss) 销量 (损失)	Income from Operations 营业收入	Pre-tax Income (Loss) 税前收入 (损失)	Net Income (Loss) 净收入 (损失)	Gross Profit (Loss) 毛利 (损失)	Operating Profit (Loss) 营业利润 (损失)	Ordinary Profit (Loss) 经常利润 (损失)	Net Profit (Loss) 净利润 (损失)	Total Assets (Loss) 总资产 (损失)
 Alcoa (USD)	Annual (Jan.-Dec.) 年度 (1-12月)	2014	---	23,906	---	497	268	---	---	---	35,742 as of Dec. 2013 (2013年12月) vs. 37,411 as of Dec. 2014 (2014年12月)
		2013	---	23,032	---	(1,816)	(2,285)	---	---	---	
		Change 同期比	---	+3.7%	---	---	---	---	---	---	
	Q4 (Oct.-Dec.) (10-12月)	2014	---	6,377	---	234	159	---	---	---	
		2013	---	5,585	---	(1,998)	(2,339)	---	---	---	
		Change 同期比	---	+14.1%	---	---	---	---	---	---	
 B/E Aerospace (USD)	Annual (Jan.-Dec.) 年度 (1-12月)	2014	2,599.0	---	384.0	9.8	57.7	---	---	---	3,199.9 as of Dec. 2014 (2014年12月) vs. 5,696.2 as of Dec. 2013 (2013年12月)
		2013	2,203.3	---	362.9	239.5	186.6	---	---	---	
		Change 同期比	+17.9%	---	+5.8%	-95.9%	-69.0%	---	---	---	
	Q4 (Oct.-Dec.) (10-12月)	2014	637.8	---	98.2	(179.3)	(36.0)	---	---	---	
		2013	579.5	---	97.1	66.2	51.6	---	---	---	
		Change 同期比	+10.0%	---	+1.1%	---	---	---	---	---	
 Bossard (CHF)	Annual (Jan.-Dec.) 年度 (1-12月)	2014	---	621.3	Gross Sales Performance by Regions: 1. Europe up 3.5% (in CHF) and 4.4% (in local currency) from 384.7 million in 2013 to 398.1 million in 2014. 2. America down 9.1% (in CHF) and 8.0% (in local currency) from 134.6 million in 2013 to 122.3 million in 2014. 3. Asia up 11.6% (in CHF) and 14.0% (in local currency) from 90.4 million in 2013 to 100.9 million in 2014. 各地区总体销售表现： 1. 欧洲从2013年的384.7百万上升3.5%(CHF)与4.4%(当地汇率)至2014年的398.1百万 2. 美洲从2013年的134.6百万下降9.1%(CHF)与8.0%(当地汇率)至2014年的122.3百万 3. 亚洲从2013年的90.4百万上升11.6%(CHF)与14.0%(当地汇率)至2014年的100.9百万						
		2013	---	609.7							
		Change in CHF 同期比 (CHF)	---	+1.9%							
		Change in local currency 同期比 (当地汇率)	---	+3.1%							
	Q4 (Oct.-Dec.) (10-12月)	2014	---	147.8	Gross Sales Performance by Regions: 1. Europe up 0.4% (in CHF) and 1.5% (in local currency) from 91.0 million in 2013 to 91.4 million in 2014. 2. America down 3.6% (in CHF) and 10.3% (in local currency) from 30.4 million in 2013 to 29.3 million in 2014. 3. Asia up 11.5% (in CHF) and 6.9% (in local currency) from 24.3 million in 2013 to 27.1 million in 2014. 各地区总体销售表现： 1. 欧洲从2013年的91.0百万上升0.4%(CHF)与1.5%(当地汇率)至2014年的91.4百万 2. 美洲从2013年的30.4百万下降3.6%(CHF)与10.3%(当地汇率)至2014年的29.3百万 3. 亚洲从2013年的24.3百万上升11.5%(CHF)与6.9%(当地汇率)至2014年的27.1百万						
		2013	---	145.7							
		Change in CHF 同期比 (CHF)	---	+1.4%							
		Change in local currency 同期比 (当地汇率)	---	-0.1%							

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Fastenal  (USD)	Annual (Jan.-Dec.) 年度 (1-12月)	2014	---	(Net Sales 净销售)	3,733.5	787.5	787.4	494.1	1,897.4	---	---	---
		2013	---	(Net Sales 净销售)	3,326.1	712.6	713.4	448.6	1,719.4	---	---	---
		Change 同期比	---		+12.2%	+10.5%	+10.3%	+10.1%	+10.3%	---	---	---
	Q4 (Oct.-Dec.) (10-12月)	2014	---	(Net Sales 净销售)	926.2	189.0	188.8	118.3	467.5	---	---	---
		2013	---	(Net Sales 净销售)	813.7	157.1	157.2	99.2	411.4	---	---	---
		Change 同期比	---		+13.8%	+20.3%	+20.1%	+19.2%	+13.6%	---	---	---
2,359.1 as of Dec. 2014 (2014年12月) vs. 2,075.7 as of Dec. 2013 (2013年12月)												
Grainger  (USD)	Annual (Jan.-Dec.) 年度 (1-12月)	2014	---	(Net Sales 净销售)	9,964.9	1,347.1	1,334.3	801.7	4,314.2	---	---	---
		2013	---	(Net Sales 净销售)	9,437.7	1,296.8	1,287.5	797.0	4,316.4	---	---	---
		Change 同期比	---		+5.5%	+3.8%	+3.6%	+0.5%	-0.5%	---	---	---
	Q4 (Oct.-Dec.) (10-12月)	2014	---	(Net Sales 净销售)	2,510.9	266.5	261.7	148.8	1,054.8	---	---	---
		2013	---	(Net Sales 净销售)	2,377.2	256.7	254.2	156.7	1,006.3	---	---	---
		Change 同期比	---		+5.6%	+3.8%	+2.9%	-5.0%	+4.8%	---	---	---
5,300.7 as of Dec. 2014 (2014年12月) vs. 5,266.3 as of Dec. 2013 (2013年12月)												
Kobayashi Metals  (JPY)	Annual (Ended Oct.) 年度 (截至10月)	2014	20,742	---	520	---	---	---	---	774	399	
		2013	19,944	---	626	---	---	---	---	946	537	
		Change 同期比	+4.0%	---	-17.0%	---	---	---	-18.1%	-25.6%		
	Year Prospect (Ended Oct.) 年度预测 (截至10月)	2015	21,500	---	540	---	---	---	---	800	520	
	Change 同期比	+3.7%	---	+3.8%	---	---	---	---	+3.4%	+30.3%		
21,426 as of Oct. 2014 (2014年10月) vs. 22,864 as of Oct. 2013 (2013年10月)												
Nucor  (USD)	Annual (Jan.-Dec.) 年度 (1-12月)	2014	---	(Net Sales 净销售)	21,105	---	1,204.5	713.9	---	---	---	
		2013	---	(Net Sales 净销售)	19,052	---	791.1	488.0	---	---	---	
		Change 同期比	---		+10.7%	---	+52.2%	+46.2%	---	---	---	
	Q4 (Oct.-Dec.) (10-12月)	2014	---	(Net Sales 净销售)	5,003.7	---	351.2	210.4	---	---	---	
		2013	---	(Net Sales 净销售)	4,894.7	---	237.2	170.4	---	---	---	
		Change 同期比	---		+2.2%	---	+48.0%	+23.4%	---	---	---	
6,441.8 as of Dec. 2014 (2014年12月) vs. 6,410.1 as of Dec. 2013 (2013年12月)												

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Pung Kang  (KRW)	Annual (Ended Aug.) 年度 (截至8月)	2014	91,559	---	---	---	12,831	3,602	---	4,578	84,991 as of Aug. 2014 (2014年8月) vs. 78,489 as of Aug. 2013 (2013年8月)
		2013	88,253	---	---	---	12,569	3,128	---	4,838	
		Change 同期比	+3.7%	---	---	---	+2.0%	+15.1%	---	-5.3%	

SFS  (CHF)	Annual (Jan.-Dec.) 年度 (1-12月)	2014	---	1,383.0	Sales Breakdown by Region Switzerland: Down 2.8% from 332.4 million to 323.2 million. Europe: Up 5.3% from 543.3 million to 572.4 million. America: Up 12.5% from 130.4 million to 146.8 million. Asia: Up 4.9% from 320.7 million to 336.4 million. Others: Up 3.8% from 3.8 million to 4.2 million. 区域别销量 瑞士: 从332.4百万下跌2.8%至323.2百万 欧洲: 从5.3百万上升543.3%至572.4百万 美洲: 从130.4百万上升12.5%至146.8百万 亚洲: 从320.7百万上升4.9%至336.4百万 其他: 从3.8百万上升3.8%至4.2百万 Sales Breakdown by Segment Engineered Components: Up 8.1% from 672.9 million to 727.2 million. Fastening Systems: Up 2.0% from 330.0 million to 336.7 million. Distribution & Logistics: Down 2.6% from 327.7 million to 319.1 million. 部门别销量 加工零部件: 从672.9百万上升8.1%至727.2百万 扣件: 从330.0百万上升2.0%至336.7百万 美洲: 从327.7百万下跌2.6%至319.1百万							---
		2013	---	1,330.6								
		Change 同期比	---	+3.9%								
		Half Year (Ended Jun.) 上半年 (截至6月)	2014	651.6								
Half Year (Ended Jun.) 上半年 (截至6月)	2013	654.3	662.0	---	47.1	37.2	---	53.1	---	---		
	Change 同期比	-0.4%	-2.5%	---	+25.9%	+23.1%	---	+19.3%	---	---		

Würth Group  (EUR)	Annual (Jan.-Dec.) 年度 (1-12月)	2014	---	10,120	500	---	---	---	---	---	---
		2013	---	9,750	445	---	---	---	---	---	
		Change 同期比	---	+3.7%	+12.3%	---	---	---	---	---	
	Half Year (Ended Jun.) 上半年 (截至6月)	2014	---	5,020	235	---	---	---	---	---	
		2013	---	4,900	205	---	---	---	---	---	
		Change 同期比	---	+2.8%	+14.6%	---	---	---	---	---	