Maintaining Good Quality and Offering the Best Service

K&H AUTO PARTS CO., LTD.

The development of rivet nuts in China was first initiated in the 1980s and is still ongoing. Due to the ease of use and stable performance of rivet nuts, the application of rivet nuts in recent years has become wider than before. However, the techniques and standards used by each Chinese rivet nut manufacturer differ. Compared to Taiwan and Europe, the difference can be still observed in the production lines of Chinese manufacturers.

With the passion for equipment, molds & dies and manufacturing techniques, more than 10 years of rivet nut manufacturing experience and the knowledge of the global market, K&H Auto parts Co., Ltd. was officially established in 2014, which is a joint venture of Haining R-BEST Hardware Co., Ltd. and Dongguan Guanhong Hardware Co., Ltd. It produces mainly carbon steel, stainless steel, copper and aluminum rivet nuts, self-clinching nuts and self-clinching studs. In addition to being applied to motor vehicles, K&H products are also widely used in products and peripherals for wind power, railways, elevators, electricity distribution, air-conditioning, furniture, construction and mechanical & electrical products. K&H anticipates to become a company that is able to provide clients with the service of rivet nut development, manufacturing and distribution. Its products are not only sold to the domestic Chinese market, but also exported to Europe, Japan, S. Korea, etc.

Improving Techniques and Strengthening the Competitive Edge

Quality determines whether a company's business can sustain or not. K&H even considers quality to be the most important part of its products, as a result it conducts very strict examination on every manufacturing process. Every batch of products K&H delivers to its clients will be tested by accredited laboratories with detailed testing reports and all tested samples will be kept for at least 1





year in case any quality issue may be reported in the future. Although K&H is a manufacturer, it hopes to become a service-oriented company that offers clients more professional knowledge, as well as to design more practical products for clients and provide better aftersales service.

K&H products are mainly sold to Europe. However, with the continuously improving manufacturing level in the domestic



market, more technique info sharing in the industry, and the dropping product prices, the keen competition in the market has become more significant in recent years. However, K&H sticks to the principle of "reducing cost without lowering quality and giving more benefits back to clients." The next step of K&H is to develop new markets, particularly those emerging markets in S. America, Latin America and Africa.

K&H has been recently dedicated to improving its manufacturing techniques, elevating employees' skills, increasing manufacturing efficiency and lowering the management cost. It hopes to gain more favorable competitive edge in the market through these improvements. Moreover, K&H has also recently taken a huge leap forward in the R&D of new technology. With 2 years of remodeling, K&H has completed the cold forging of stainless steel and has developed the new R-type thread, which can achieve tight fastening without changing the thread condition of the mating bolt, which can be reused for many times, and which can change the force bearing point of threads on the bolt. If compared to U.S. DTFLOCK fastener threads, the new thread type is more convenient, more durable and offers better locking results. This R-type has been patented in China, Japan, S. Korea and the EU.

Trying the Best to Create the Highest Added Value for Clients

With the management philosophy of "Quality First. Honesty. Customer First. Sincere Service" and high quality products & well-managed service that win the trust of new and existing clients, K&H has the vision to "satisfy all rivet nut demand and manufacture rivet nuts that help clients make a fortune." In the development of globalization that brings both opportunities and challenges, K&H will definitely continue to make progress and all the employees of K&H will make their effort to make K&H a specialized company.

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