

# Dongguan Tobon Screws Adds New Base in Vietnam

## Global Capacity Multiplies Over 30 Years of Glory!

东莞拓邦螺丝插旗越南 — 光耀30年 国际产能大耀进!

Founded in 1993, Tobon started out with precision screws, supplying them to top 500 companies around the world, including Canon, CASIO and PHILIPS. It passed ISO9000 ahead of its peers in 2000, before continuing to pass ISO14000, QC080000, OHSAS18000 and IATF16949. A saying goes in the industry: "The world will be short of supply if goods get congested in Dongguan." In 2002, Tobon moved to Dongguan and significantly improved its response time, thanks to the city's complete supply chain and customer base. This laid a solid foundation for supporting world-renowned enterprises! Through self-developed ERP and MES systems as well as information technology combined with software and hardware, the company achieved smart and lean production and improved manufacturing and management levels. Its products are now a preferred choice for world-renowned companies. This year, big news arrived with an announcement that Tobon's Vietnam plant was completed in May and will start mass-production in Q3 — a new milestone for Tobon's business.



### Monthly Capacity to Reach 80 Million Pieces by 2025

The Vietnam plant spans 2,500 square meters and employs a dozen employees. It is located in Frasers Real Estate Industrial Park (core area where a large number of world-renowned manufacturing companies gather, only 30 kilometers from Hanoi's business center). The park has a complete supply chain and supporting facilities, with expectations for booming business opportunities. The plant will bring broader production space and more efficient operating capabilities to Tobon. The planned production line in the first phase will introduce 16 cold heading machines, 12 thread rolling machines and 3 optical sorting machines. The second phase plan in January 2025 will add 15 cold heading machines, 12 thread rolling machines, and 3 optical sorting machines. By then, the monthly output will reach 80 million pieces!

The Vietnam plant mainly provides products and services to Vietnam and surrounding overseas markets. It is committed to meeting the needs of local customers. Its short-term goal is to stabilize production and expand market share; the mid-term goal is to optimize supply chain management and increase brand influence; the long-term goal is to achieve sustainable development and become Tobon's core production base in overseas markets. The Vietnam plant also actively shares resources and cooperates with the China headquarters to develop new products and expand new markets to achieve a win-win.

### Glorious 30th Anniversary, Stride Ahead with Tobon!

Tobon has just celebrated its anniversary. "Looking back over the past 30 years, we have walked a journey full of challenges and opportunities. Today, we stand at a new starting point, feeling proud and full of anticipation. At the 30th year, we will expand from our past and continue to strengthen R&D, optimize production process, center on customers, and work together with global partners." Looking ahead, this year Tobon will develop high-end products, actively participate in overseas electronics exhibitions, use green electricity, adhere to a low-carbon, paperless office and green manufacturing, and contribute to environmental protection together with the world's green pioneering enterprises. ■

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### Tobon's Unique Perspective on Vietnam

Guided by customer needs, market potential and competitive advantages, Tobon has made it to Vietnam. The company said: "Our critical customers have been in production in Bac Ninh of Vietnam for a decade, and they plan to transfer 50% capacity to Vietnam in the future. At present, our Japanese customers are also moving to Southeast Asia and are in need of local purchase. Our European and American customers also expect us to have plants outside of China. As their local supplier, the Vietnam plant will give us an advantage over competitors. Compared with our China headquarters, the Vietnam plant plays the role of tapping into overseas markets and is tasked with improving production efficiency, optimizing cost control, ensuring product quality, and undertaking the important mission of expanding domestic and international markets."

**Contact: Vice General Manager, Mr. Larry LIU**  
**Email : liucwen@tobon.com**

