

According to the statistics released by OICA, the total sales of the global car industry from 2005 to 2012 showed an upward growing trend. Although during 20072009 the sales slipped down due to unfavorable factors that influenced the global industry. It continued to bounce back in the following 3 years, demonstrating the gradual recovery of the industry.

In total global car sales, the figure in 2005 was 65.4 million units; it then increased 5.8 million units to 71.2 million units in 2007 at the growth of 8.87\%. In 2007, it dropped again to 65.4 million units. After 2009, the result continued to grow by $25.53 \%$ to reach 82.1 million units in 2012. As the market then was full of favorable factors, the growth in this period was better than in the previous one (2005-2007).

| 2013 PRODUCTION STATISTICS - First 6 months |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Rank | Country | Cars | Commercial vehicles | Total | \% change |
|  | Total | 32,574,703 | 10,972,288 | 43,546,991 | 1.60\% |
| 1 | China | 8,664,502 | 2,087,181 | 10,751,683 | 12.80\% |
| 2 | USA | 2,270,985 | 3,394,500 | 5,665,485 | 5.40\% |
| 3 | Japan | 3,959,320 | 701,626 | 4,660,946 | -11.20\% |
| 4 | Germany | 2,738,155 | 128,966 | 2,867,121 | -3.10\% |
| 5 | South Korea | 2,086,596 | 197,288 | 2,283,884 | -4.10\% |
| 6 | India | 1,612,988 | 416,601 | 2,029,589 | -8.70\% |
| 7 | Brazil | 1,408,094 | 448,711 | 1,856,805 | 18.10\% |
| 8 | Mexico | 944,525 | 601,718 | 1,546,243 | 4.40\% |
| 9 | Thailand | 592,101 | 748,809 | 1,340,910 | 27.70\% |
| 10 | Canada | 495,163 | 710,451 | 1,205,614 | -6.80\% |
| 11 | Spain | 948,867 | 207,034 | 1,155,901 | 5.50\% |
| 12 | Russia | 927,014 | 117,309 | 1,044,323 | -3.50\% |
| 13 | France | 788,100 | 122,000 | 910,100 | -20.00\% |
| 14 | UK | 764,390 | 48,517 | 812,907 | 0.90\% |
| 15 | Indonesia | 442,241 | 144,309 | 586,550 | 11.70\% |
| 16 | Czech | 575,835 | 2,629 | 578,464 | -13.00\% |
| 17 | Turkey | 303,783 | 265,562 | 569,345 | 0.80\% |
| 18 | Slovakia | 515,071 | 0 | 515,071 | 11.50\% |
| 19 | Argentina | 261,866 | 132,684 | 394,550 | 18.90\% |
| 20 | Italy | 222,848 | 144,780 | 367,628 | -3.10\% |
| 21 | Iran | 310,600 | 49,070 | 359,670 | -38.50\% |
| 22 | Poland | 254,800 | 58,168 | 312,968 | -13.80\% |
| 23 | Malaysia | 264,487 | 29,024 | 293,511 | 4.10\% |
| 24 | South Africa | 143,487 | 140,737 | 284,224 | 15.30\% |
| 25 | Romania | 224,759 | 14 | 224,773 | 36.60\% |
| 27 | Belgium | 164,700 | 14,910 | 179,610 | -14.60\% |
| 28 | Taiwan | 141,189 | 21,685 | 162,874 | -3.60\% |
| 29 | Others | 91,403 | 24,232 | 115,635 | -26.60\% |
| 30 | Uzbekistan | 88,100 | 13,000 | 101,100 | -0.70\% |
| 31 | Hungary | 96,400 | 0 | 96,400 | 2.10\% |
| 32 | Australia | 80,370 | 13,600 | 93,970 | -6.40\% |
| 33 | Austria | 76,044 | 8,861 | 84,905 | 14.70\% |
| 34 | Portugal | 59,502 | 24,758 | 84,260 | -13.10\% |
| 35 | Sweden | 81,163 | N.A. | 81,163 | -14.20\% |
| 36 | Slovenia | 51,900 | 2,221 | 54,121 | -29.70\% |
| 37 | Egypt | 29,380 | 7,310 | 36,690 | 34.20\% |
| 38 | Ukraine | 16,746 | 1,502 | 18,248 | -54.20\% |
| 39 | Serbia | 4,080 | 150 | 4,230 | -0.90\% |
| 40 | Finland | 2,310 |  | 2,310 | 14.40\% |
| 41 | Netherlands |  | 700 | 700 | -96.10\% |
|  | Total | 32,574,703 | 10,972,288 | 43,546,991 | 1.60\% |

## Industry Focus

| Rank | Country | Cars | Commercial vehicles | Total | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | 63,074,662 | 21,025,505 | 84,100,167 | 5.10\% |
| 1 | China | 15,523,658 | 3,748,150 | 19,271,808 | 4.60\% |
| 2 | USA | 4,105,853 | 6,223,031 | 10,328,884 | 19.30\% |
| 3 | Japan | 8,554,219 | 1,388,492 | 9,942,711 | 18.40\% |
| 4 | Germany | 5,388,456 | 260,813 | 5,649,269 | -8.10\% |
| 5 | South Korea | 4,167,089 | 394,677 | 4,561,766 | -2.00\% |
| 6 | India | 3,285,496 | 859,698 | 4,145,194 | 5.50\% |
| 7 | Brazil | 2,623,704 | 718,913 | 3,342,617 | -1.90\% |
| 8 | Mexico | 1,810,007 | 1,191,967 | 3,001,974 | 12.00\% |
| 9 | Canada | 1,040,298 | 1,423,434 | 2,463,732 | 15.40\% |
| 10 | Thailand | 945,100 | 1,484,042 | 2,429,142 | 66.60\% |
| 11 | Russia | 1,968,789 | 262,948 | 2,231,737 | 12.10\% |
| 12 | Spain | 1,539,680 | 439,499 | 1,979,179 | -16.60\% |
| 13 | France | 1,682,814 | 284,951 | 1,967,765 | -12.30\% |
| 14 | UK | 1,464,906 | 112,039 | 1,576,945 | 7.70\% |
| 15 | Czech | 1,171,774 | 7,164 | 1,178,938 | -1.70\% |
| 16 | Turkey | 576,660 | 495,679 | 1,072,339 | -9.80\% |
| 17 | Indonesia | 743,501 | 322,056 | 1,065,557 | 27.10\% |
| 18 | Iran | 871,997 | 141,564 | 1,013,561 | -38.50\% |
| 19 | Slovakia | 900,000 | 0 | 900,000 | 40.70\% |
| 20 | Argentina | 497,376 | 267,119 | 764,495 | -7.80\% |
| 21 | Italy | 396,817 | 274,951 | 671,768 | -15.00\% |
| 22 | Poland | 540,000 | 107,803 | 647,803 | -22.70\% |
| 23 | Others | 463,990 | 130,467 | 594,457 | 35.80\% |
| 24 | Malaysia | 509,621 | 59,999 | 569,620 | 6.70\% |
| 25 | Belgium | 507,204 | 34,670 | 541,874 | -8.90\% |
| 27 | South Africa | 274,873 | 264,551 | 539,424 | 1.30\% |
| 28 | Taiwan | 278,043 | 60,995 | 339,038 | -1.20\% |
| 29 | Romania | 326,556 | 11,209 | 337,765 | 0.80\% |
| 30 | Hungary | 215,440 | 2,400 | 217,840 | 2.00\% |
| 31 | Australia | 178,480 | 31,250 | 209,730 | -6.50\% |
| 32 | Uzbekistan | 144,980 | 19,200 | 164,180 | -8.60\% |
| 33 | Portugal | 115,735 | 47,826 | 163,561 | -14.90\% |
| 34 | Sweden | 162,814 | N.A. | 162,814 | -13.80\% |
| 35 | Austria | 123,602 | 19,060 | 142,662 | -6.50\% |
| 36 | Slovenia | 126,836 | 4,113 | 130,949 | -24.80\% |
| 37 | Ukraine | 69,687 | 6,594 | 76,281 | -27.10\% |
| 38 | Egypt | 36,880 | 19,600 | 56,480 | -30.90\% |
| 39 | Netherlands | 28,000 | 22,862 | 50,862 | -30.50\% |
| 40 | Serbia | 10,227 | 805 | 11,032 | 0.10\% |
| 41 | Finland | 2,900 |  | 2,900 | 14.20\% |
|  | Total | 63,074,662 | 21,025,505 | 84,100,167 | 5.10\% |

## Production

As for the car production, the total global car production in the first 6 months of 2013 was $43,546,991$ units (inclusive of $32,574,703$ units of cars and 10,972,288 units of commercial cars), up $1.6 \%$ over the same period of 2012. During the first half of 2013, top 10 car manufacturing countries were China, USA, Japan, Germany, South Korea, India, Brazil, Mexico, Thailand, and Canada, while for 2012 the top 10 car manufacturing countries included China, USA, Japan, Germany, South Korea, India, Brazil, Mexico, Canada, and Thailand. The ranks of the top 8 countries remained unchanged, whereas Thailand surpassed Canada and landed at the 9th place (similar competition is seen between Russia in the 11th place and Spain in the 12th place).

In car production of each country, the total production of the top 10 car manufacturing countries in the first 6 months of 2013 represented $80 \%$ of the global production (approx. 34,208,080 units); similarly, in 2012 the total production of the top 10 car manufacturing countries was nearly $80 \%$ of the global scale, with the total production of China, USA, and Japan even leaving the other countries far behind. It is worth noting that the production of China equals to almost the sum of the production of USA and Japan, making it the largest car manufacturer in the world.

As we look at the full year of 2012, the units of production of emerging countries like India, Brazil, Mexico, Thailand, Indonesia, and Turkey were all over a million, with India, Brazil, Mexico, and Thailand preceding the advanced countries like Spain, France, and UK, showing potential business opportunities. On the other hand, Czech Republic and Slovakia are countries in Eastern Europe with outstanding performance, followed by Poland.

To compare the result of the first half of 2013 with that of the corresponding period in 2012, Thailand, Brazil, China, and Indonesia in the top 15 countries showed the largest increase margins of $27.7 \%$, $18.1 \%$, $12.8 \%$, and $11.7 \%$ in sequence. In contrast, the largest decline margins were France (-20.0\%), Japan (-11.2\%), and India (-8.7\%).

## Sales

Regarding the sales of cars, top 10 countries in the first 6 months of 2013 were China, USA, Japan, Brazil, India, Germany, Russia,

-     - UK, France, and South Korea, with the total sales reaching 31.246 212 million units, over $70 \%$ of the global sales of cars (42,641,527 units). Main countries were China (10,782,270 units), USA (7,964,609 units), Japan (2,711,648 units), and Brazil (1,799,064 units). China represented over $1 / 3$ of the total car sales of top 10 countries. To see from the data of the first 6 months of 2012, top 10 countries were China, USA, Japan, India, Germany, Brazil, Russia, France, UK, and South Korea, with the total sales of 30.169 million units (over $70 \%$ of the total global sales of cars). It is worth noting that, from the first half of 2012 to the
corresponding period of 2013, Brazil climbed to the 4th place from the 6th, preceding India and Germany.

The global sales of cars were concentrated in Europe, Americas, Asia \& the Oceania (especially West Europe, North America, and Northeast Asia). Other emerging countries including East Europe and Africa were still in the initial stage of development, so they show limited influence on the industry and it requires observation to the upcoming trend.

Estimated figures
TOTAL SALES FIGURES

| REGIONS/COUNTRIES | 2012 S1 | 2013 S1 | \% change | REGIONS/COUNTRIES | 2012 S1 | 2013 S1 | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EUROPE | 9,894,443 | 9,300,828 | -6.0\% | RUSSIA, TURKEY \& OTHER EUROPE | 2,064,214 | 1,993,345 | -3.4\% |
| EU 27 countries + EFTA | 7,830,229 | 7,307,483 | -6.7\% | MOLDAVIA | 2,600 | 2,910 | 11.9\% |
| EU 15 countries + EFTA | 7,354,653 | 6,863,088 | -6.7\% | TURKEY | 359,618 | 401,300 | 11.6\% |
| UNITED KINGDOM | 1,203,601 | 1,320,073 | 9.7\% | GEORGIA | 2,600 | 2,850 | 9.6\% |
| DENMARK | 98,395 | 105,239 | 7.0\% | ALBANIA | 1,200 | 1,300 | 8.3\% |
| PORTUGAL | 62,209 | 63,384 | 1.9\% | BELARUS | 12,100 | 12,800 | 5.8\% |
| NORWAY | 85,241 | 86,440 | 1.4\% | BOSNIA | 5,300 | 5,200 | -1.9\% |
| BELGIUM | 321,491 | 325,528 | 1.3\% | ARMENIA | 2,700 | 2,620 | -3.0\% |
| ICELAND | 5,132 | 5,192 | 1.2\% | SERBIA | 13,200 | 12,700 | -3.8\% |
| SPAIN | 455,570 | 432,902 | -5.0\% | RUSSIA | 1,522,293 | 1,421,851 | -6.6\% |
| GREECE | 34,502 | 32,243 | -6.5\% | UKRAINE | 120,081 | 111,647 | -7.0\% |
| GERMANY | 1,792,073 | 1,644,261 | -8.2\% | CROATIA | 22,522 | 18,167 | -19.3\% |
| LUXEMBOURG | 31,148 | 28,526 | -8.4\% | AMERICA | 11,618,853 | 12,384,067 | 6.6\% |
| AUSTRIA | 207,832 | 190,270 | -8.5\% | NAFTA | 8,770,589 | 9,368,568 | 6.8\% |
| SWEDEN | 166,426 | 150,051 | -9.8\% | MEXICO | 462,239 | 501,987 | 8.6\% |
| FRANCE | 1,282,520 | 1,143,051 | -10.9\% | USA | 7,422,482 | 7,964,609 | 7.3\% |
| ITALY | 887,969 | 789,772 | -11.1\% | CANADA | 885,868 | 901,972 | 1.8\% |
| SWITZERLAND | 197,800 | 175,445 | -11.3\% | CENTRAL \& SOUTH AMERICA | 2,848,264 | 3,015,499 | 5.9\% |
| FINLAND | 75,604 | 63,686 | -15.8\% | HONDURAS | 4,500 | 5,850 | 30.0\% |
| IRELAND | 75,391 | 61,001 | -19.1\% | JAMAICA | 2,200 | 2,800 | 27.3\% |
| IRELAND | 75,31 | 61,001 | -1.1\% | NICARAGUA | 4,000 | 4,800 | 20.0\% |
| NETHERLANDS | 371,749 | 246,024 | -33.8\% | ARGENTINA | 397,875 | 462,671 | 16.3\% |
| EUROPE NEW MEMBERS | 475,576 | 444,395 | -6.6\% | PANAMA | 23,800 | 27,600 | 16.0\% |
| ESTONIA | 10,321 | 12,144 | 17.7\% | CHILE | 169,478 | 192,329 | 13.5\% |
| SLOVENIA | 32,266 | 32,097 | -0.5\% | PERU | 91,391 | 102,985 | 12.7\% |
| POLAND | 177,497 | 176,147 | -0.8\% | TRINIDAD | 7,200 | 7,800 | 8.3\% |
| LITHUANIA | 8,246 | 8,121 | -1.5\% | BOLIVIA | 10,400 | 11,200 | 7.7\% |
| BULGARIA | 10,976 | 10,778 | -1.8\% | MARTINIQUE | 6,700 | 7,200 | 7.5\% |
| HUNGARY | 35,303 | 34,083 | -3.5\% | URUGUAY | 27,200 | 29,200 | 7.4\% |
| MALTA | 3,800 | 3,600 | -5.3\% | GUADELOUPE | 7,600 | 8,100 | 6.6\% |
| Malta | 3,800 | 3,600 | -5.3\% | PUERTO RICO | 48,000 | 50,500 | 5.2\% |
| SLOVAKIA | 38,754 | 36,202 | -6.6\% | BRAZIL | 1,716,916 | 1,799,064 | 4.8\% |
| LATVIA | 7,320 | 6,823 | -6.8\% | BELIZE | 200 | 200 | 0.0\% |
| CZECH | 104,000 | 90,000 | -13.5\% | CUBA | 2,200 | 2,200 | 0.0\% |
| ROMANIA | 39,847 | 30,224 | -24.1\% | EL SALVADOR | 5,500 | 5,450 | -0.9\% |
| CYPRUS | 7,246 | 4,176 | -42.4\% | COSTA RICA | 17,800 | 17,400 | -2.2\% |

## TOTAL SALES FIGURES

| REGIONS/COUNTRIES | 2012 S1 | 2013 S1 | \% change |
| :---: | :---: | :---: | :---: |
| COLOMBIA | 140,800 | 136,500 | -3.1\% |
| ECUADOR | 64,007 | 58,000 | -9.4\% |
| GUATEMALA | 11,900 | 10,500 | -11.8\% |
| BAHAMAS | 1,700 | 1,450 | -14.7\% |
| VENEZUELA | 58,797 | 50,000 | -15.0\% |
| PARAGUAY | 14,800 | 12,200 | -17.6\% |
| DOMINICAN REPUBLIC | 10,400 | 8,000 | -23.1\% |
| GUYANA | 2,900 | 1,500 | -48.3\% |

## ASIA/OCEANIA/MIDDLE EAST

| KAZAKHSTAN | 45,580 | 78,250 | $71.7 \%$ |
| :--- | ---: | ---: | ---: |
| AZERBAIJAN | 6,400 | 8,700 | $35.9 \%$ |
| THAILAND | 600,796 | 795,000 | $32.3 \%$ |
| VIETNAM | 35,725 | 43,131 | $20.7 \%$ |
| PHILIPPINES | 72,871 | 87,226 | $19.7 \%$ |
| MONGOLIA | 600 | 700 | $16.7 \%$ |
| UNITED ARAB EMIRATES | 132,900 | 154,500 | $16.3 \%$ |
| INDONESIA | 535,261 | 601,952 | $12.5 \%$ |
| CHINA | $9,598,050$ | $10,782,270$ | $12.3 \%$ |
| TUKMENISTAN | 2,600 | 2,900 | $11.5 \%$ |
| MACEDONIA | 2,800 | 3,100 | $10.7 \%$ |
| NEPAL | 1,900 | 2,100 | $10.5 \%$ |
| BAHRAIN | 20,800 | 22,800 | $9.6 \%$ |
| NEW ZEALAND | 49,849 | 54,533 | $9.4 \%$ |
| KUWAIT | 66,700 | 72,900 | $9.3 \%$ |
| SAUDI ARABIA | 341,000 | 372,100 | $9.1 \%$ |
| MYANMAR | 1,100 | 1,200 | $9.1 \%$ |
| OMAN | 101,300 | 110,100 | $8.7 \%$ |
| NEW CALEDONIA | 7,000 | 7,600 | $8.6 \%$ |
| BANGLADESH | 21,500 | 23,200 | $7.9 \%$ |
| SRI LANKA | 1,400 | 1,500 | $7.1 \%$ |
| LAOS | 1,600 | 1,700 | $6.3 \%$ |
| AUSTRALIA | 547,854 | 573,711 | $4.7 \%$ |
| MALAYSIA | 301,269 | 313,488 | $4.1 \%$ |
| QATAR | 39,500 | 40,800 | $3.3 \%$ |
| LEBANON | 18,300 | 18,800 | $2.7 \%$ |
| ISRAEL | 106,700 | 108,000 | $1.2 \%$ |
| SOUTH KOREA | 796,062 | 796,401 | $0.0 \%$ |
|  |  |  |  |


| REGIONS/COUNTRIES | 2012 S1 | 2013 S1 | \% change |
| :---: | :---: | :---: | :---: |
| TAHITI | 2,200 | 1,900 | -13.6\% |
| SINGAPORE | 19,560 | 16,702 | -14.6\% |
| PALESTINE | 92,839 | 75,743 | -18.4\% |
| SYRIA | 21,700 | 17,000 | -21.7\% |
| BRUNEI | 9,900 | 7,400 | -25.3\% |
| IRAN | 494,100 | 296,500 | -40.0\% |
| AFRICA | 728,175 | 770,851 | 5.9\% |
| KENYA | 3,500 | 4,900 | 40.0\% |
| BURKINA FASO | 150 | 200 | 33.3\% |
| UGANDA | 2,000 | 2,650 | 32.5\% |
| LIBERIA | 200 | 260 | 30.0\% |
| ZIMBABWE | 2,200 | 2,600 | 18.2\% |
| YEMEN | 2,000 | 2,300 | 15.0\% |
| ZAMBIA | 1,500 | 1,700 | 13.3\% |
| ALGERIA | 85,695 | 97,000 | 13.2\% |
| TANZANIA | 2,140 | 2,400 | 12.1\% |
| ANGOLA | 9,400 | 10,500 | 11.7\% |
| SUDAN | 1,740 | 1,900 | 9.2\% |
| NIGERIA | 22,200 | 24,100 | 8.6\% |
| GABON | 2,500 | 2,700 | 8.0\% |
| LIBYA | 14,800 | 15,800 | 6.8\% |
| SOUTH AFRICA | 301,400 | 321,741 | 6.7\% |
| CAMEROON | 1,500 | 1,600 | 6.7\% |
| IVORY COAST | 3,000 | 3,200 | 6.7\% |
| MALAWI | 750 | 800 | 6.7\% |
| SENEGAL | 3,000 | 3,200 | 6.7\% |
| EGYPT | 141,400 | 150,500 | 6.4\% |
| BOSTWANA | 15,700 | 16,700 | 6.4\% |
| REUNION | 12,300 | 13,000 | 5.7\% |
| MAURITIUS | 3,700 | 3,900 | 5.4\% |
| BURUNDI | 200 | 200 | 0.0\% |
| CONGO | 1,000 | 1,000 | 0.0\% |
| MADAGASCAR | 900 | 900 | 0.0\% |
| MOROCCO | 64,400 | 59,800 | -7.1\% |
| TUNISIA | 24,200 | 21,200 | -12.4\% |
| GHANA | 4,700 | 4,100 | -12.8\% |
| ALL COUNTRIES | 41,493,361 | 42,641,527 | 2.8\% |

A further analysis of the global car sales during 20102012 shows that there was no big change in the ranks of top 10 countries, with China, USA, and Japan being the top 3. The average annual car sales in Europe were between 18.5 million and 20 million units. In addition, the car production of Poland and Romania in East Europe was not better than that of Czech or Slovakia, but their sales in the most recent years were on top of the ranking list of the region. The average annual sales of former CIS countries (incl. Turkey) were between 3 million and 4.5 million units. In America (USA, Mexico, Canada, and Brazil, etc.), the average annual sales were about 19 million to 25 million units. As for Asia, the average annual sales were the most outstanding record of 34 million to 39 million units. However, there were only 1.25 million to 1.5 million units from Africa.

| 216 | WORLD SALES - ALL VEHICLES |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | REGIONS/COUNTRIES | 2010 | 2011 | 2012 | REGIONS/COUNTRIES | 2010 | 2011 | 2012 |
|  | EUROPE | 18,799,111 | 19,731,905 | 18,650,167 |  | 19,655,177 | 21,499,758 |  |
|  | EU 27 countries + EFTA | 15,621,689 | 15,615,648 | 14,311,299 |  |  |  |  |
|  | EU 15 countries + EFTA | 14,696,720 | 14,683,816 | 13,409,129 | NAFTA | 14,176,013 | 15,566,720 | 17,489,861 |
|  | GERMANY | 3,198,416 | 3,508,454 | 3,394,002 |  |  |  |  |
|  | UNITED KINGDOM | 2,293,576 | 2,249,483 | 2,333,763 | USA | 11,772,219 | 13,040,613 | 14,785,936 |
|  | FRANCE | 2,708,884 | 2,687,052 | 2,331,731 |  |  |  |  |
|  | ITALY | 2,164,153 | 1,942,949 | 1,534,889 | CANADA |  |  |  |
|  | SPAIN | 1,114,119 | 931,404 | 790,991 | MEXICO | 820,406 | 905,886 | 987,747 |
|  | NETHERLANDS | 542,312 | 627,757 | 571,893 |  |  |  |  |
|  | BELGIUM | 607,497 | 643,511 | 550,519 | CENTRAL \& SOUTH AMERICA | 5,479,164 | 5,933,038 | 6,107,634 |
|  | AUSTRIA | 362,564 | 396,655 | 374,829 | BRAZIL | 3,515,066 | 3,633,253 | 3,802,071 |
|  | SWITZERLAND | 324,779 | 355,256 | 366,273 |  |  |  |  |
|  | SWEDEN | 334,134 | 359,066 | 326,441 | ARGENTINA | 652,402 | 846,851 | 832,026 |
|  | DENMARK | 173,566 | 198,518 | 199,147 | CHILE | 303,360 | 356,183 | 362,331 |
|  | NORWAY | 162,354 | 180,313 | 176,909 |  |  |  |  |
|  | FINLAND | 126,396 | 144,425 | 126,505 | COLOMBIA | 285,000 | 295,000 | 285,000 |
|  | PORTUGAL | 272,754 | 191,362 | 113,435 | PERU | 120,800 | 150,037 | 168,500 |
|  | IRELAND | 99,986 | 102,443 | 91,728 | VENEZUELA | 125, | 69 | 130,553 |
|  | GREECE | 153,842 | 104,682 | 62,518 | , | 125,202 | 120,68 | 130,553 |
|  | LUXEMBOURG | 53,993 | 55,015 | 55,049 | ECUADOR | 132,172 | 130,000 | 105,000 |
|  | ICELAND | 3,395 | 5,471 | 8,507 | PUERTO RICO | 75,000 | 95,000 | 97,000 |
|  | EUROPE NEW MEMBERS | 924,969 | 931,832 | 902,170 | URUGUAY |  |  |  |
|  | POLAND | 365,211 | 337,226 | 328,532 | URUGUAY | 55,000 | 55,000 | 55,000 |
|  | CZECH | 186,648 | 194,945 | 193,795 | PANAMA | 38,000 | 44,000 | 48,000 |
|  | ROMANIA | 104,090 | 95,508 | 80,723 | COSTA RICA | 24,000 | 34,000 | 36,000 |
|  | SLOVAKIA | 73,820 | 77,904 | 78,189 |  |  |  |  |
|  | HUNGARY | 55,221 | 60,993 | 68,168 | PARAGUAY | 19,000 | 30,000 | 30,000 |
|  | SLOVENIA | 66,871 | 67,451 | 57,042 | GUATEMALA | 21,300 | 23,000 | 24,000 |
|  | BULGARIA | 20,082 | 22,910 | 23,419 |  |  |  |  |
|  | ESTONIA | 12,203 | 20,346 | 23,073 | BOLIVIA | 11,000 | 14,000 | 21,000 |
|  | LITHUANIA | 7,534 | 14,312 | 16,669 | DOMINICAN REPUBLIC | 21,000 | 21,000 | 21,000 |
|  | LATVIA | 10,369 | 17,929 | 14,497 |  |  |  |  |
|  | CYPRUS | 17,920 | 15,958 | 11,563 | GUADELOUPE | 16,009 | 16,364 | 15,452 |
|  | MALTA | 5,000 | 6,350 | 6,500 | TRINIDAD | 14,000 | 14,000 | 14,500 |
|  | RUSSIA, TURKEY \& OTHER EUROPE | 3,177,422 | 4,116,257 | 4,338,868 | MARTINIQUE | 15,286 | 15,325 | 13,576 |
|  | RUSSIA | 2,107,135 | 2,901,612 | 3,141,551 | EL SALVADOR | 7,000 | 8,000 | 11,000 |
|  | TURKEY | 760,913 | 864,439 | 817,620 | HONDURAS | 8,000 | 9,000 | 9,000 |
|  | UKRAINE | 189,701 | 230,890 | 263,604 |  |  |  |  |
|  | CROATIA | 42,031 | 45,935 | 35,654 | NICARAGUA | 6,000 | 6,000 | 8,000 |
|  | SERBIA | 31,242 | 25,321 | 26,700 | GUYANA | 5,717 | 6,036 | 5,725 |
|  | BELARUS | 19,000 | 20,000 | 24,500 |  |  |  |  |
|  | BOSNIA | 11,000 | 11,000 | 10,739 | CUBA | 2,400 | 3,500 | 4,500 |
|  | ARMENIA | 4,400 | 4,400 | 5,400 | JAMAICA | 3,000 | 3,500 | 4,500 |
|  | GEORGIA | 5,000 | 4,000 | 5,300 | BAHAMAS |  |  |  |
|  | MOLDAVIA | 5,200 | 6,400 | 5,300 | BAHAMAS | 3,200 | 3,000 | 3,500 |
|  | ALBANIA | 1,800 | 2,260 | 2,500 | BELIZE | 250 | 300 | 400 |

WORLD SALES - ALL VEHICLES

| REGIONS/COUNTRIES | 2010 | 2011 | 2012 |
| :---: | :---: | :---: | :---: |
| ASIA/OCEANIA/MIDDLE EAST | 34,897,706 | 35,304,821 | 38,027,738 |
| CHINA | 18,061,936 | 18,505,114 | 19,306,435 |
| JAPAN | 4,956,148 | 4,210,224 | 5,369,721 |
| INDIA | 3,040,390 | 3,287,737 | 3,576,756 |
| SOUTH KOREA | 1,556,019 | 1,579,320 | 1,530,585 |
| THAILAND | 800,357 | 790,000 | 1,380,000 |
| INDONESIA | 764,710 | 894,164 | 1,116,230 |
| AUSTRALIA | 1,035,574 | 1,008,437 | 1,112,132 |
| IRAN | 1,530,000 | 1,630,000 | 1,000,000 |
| SAUDI ARABIA | 515,700 | 610,000 | 690,000 |
| MALAYSIA | 605,156 | 600,123 | 627,753 |
| TAIWAN | 252,500 | 285,790 | 270,078 |
| UNITED ARAB EMIRATES | 168,323 | 243,982 | 268,900 |
| ISRAEL | 217,000 | 217,000 | 216,000 |
| OMAN | 90,000 | 170,000 | 205,000 |
| PHILIPPINES | 168,496 | 141,616 | 156,649 |
| PALESTINE | 134,538 | 145,184 | 151,026 |
| KUWAIT | 85,000 | 115,000 | 135,000 |
| IRAQ | 165,000 | 131,500 | 120,000 |
| NEW ZEALAND | 83,250 | 84,143 | 100,795 |
| VIETNAM | 112,224 | 110,938 | 80,487 |
| QATAR | 42,000 | 60,000 | 80,000 |
| UZBEKISTAN | 64,400 | 64,000 | 75,000 |
| HONG KONG | 48,839 | 53,057 | 61,200 |
| SYRIA | 87,547 | 39,960 | 44,000 |
| BANGLADESH | 40,400 | 39,900 | 43,400 |
| PAKISTAN | 39,716 | 42,776 | 43,230 |
| BAHRAIN | 25,000 | 35,000 | 42,000 |
| KAZAKHSTAN | 27,000 | 32,000 | 37,300 |
| SINGAPORE | 51,891 | 39,570 | 37,247 |
| LEBANON | 32,500 | 32,500 | 37,000 |
| BRUNEI | 10,500 | 17,000 | 20,000 |
| JORDAN | 16,000 | 18,000 | 18,000 |
| NEW CALEDONIA | 12,772 | 12,826 | 14,200 |
| AZERBAIJAN | 13,700 | 10,850 | 13,000 |
| TAJIKISTAN | 7,200 | 7,210 | 10,300 |
| KIRGHIZISTAN | 4,900 | 5,900 | 8,000 |
| MACEDONIA | 9,000 | 10,900 | 5,654 |
| TUKMENISTAN | 5,200 | 5,200 | 5,200 |
| TAHITI | 5,500 | 4,500 | 4,500 |
| NEPAL | 1,150 | 3,140 | 3,740 |
| LAOS | 2,600 | 2,700 | 3,300 |
| SRI LANKA | 3,000 | 3,000 | 2,900 |
| MYANMAR | 1,930 | 1,930 | 2,230 |
| CAMBODIA | 1,540 | 1,540 | 1,550 |
| MONGOLIA | 1,100 | 1,090 | 1,240 |


| REGIONS/COUNTRIES | 2010 | 2011 | 2012 |
| :---: | :---: | :---: | :---: |
| AFRICA | 1,276,521 | 1,390,462 | 1,463,696 |
| SOUTH AFRICA | 492,907 | 572,241 | 623,921 |
| EGYPT | 248,917 | 271,900 | 286,300 |
| ALGERIA | 133,406 | 142,660 | 149,600 |
| MOROCCO | 103,436 | 112,093 | 130,306 |
| TUNISIA | 59,000 | 47,500 | 49,000 |
| NIGERIA | 37,000 | 45,000 | 45,000 |
| BOSTWANA | 28,000 | 30,100 | 31,700 |
| LIBYA | 54,000 | 56,000 | 30,000 |
| REUNION | 24,755 | 26,268 | 24,949 |
| ANGOLA | 30,000 | 17,000 | 19,000 |
| GHANA | 5,000 | 9,000 | 9,500 |
| MAURITIUS | 6,000 | 4,500 | 7,500 |
| KENYA | 6,000 | 6,000 | 7,000 |
| IVORY COAST | 5,500 | 5,500 | 6,000 |
| SENEGAL | 6,000 | 6,000 | 6,000 |
| GABON | 4,000 | 4,000 | 5,000 |
| ZIMBABWE | 3,000 | 4,300 | 4,400 |
| TANZANIA | 4,200 | 4,500 | 4,300 |
| YEMEN | 4,000 | 4,000 | 4,100 |
| UGANDA | 3,500 | 4,000 | 4,000 |
| SUDAN | 3,500 | 3,800 | 3,500 |
| CAMEROON | 2,700 | 2,700 | 3,000 |
| ZAMBIA | 3,000 | 3,000 | 3,000 |
| CONGO | 2,000 | 2,000 | 2,000 |
| MADAGASCAR | 1,800 | 1,700 | 1,800 |
| MALAWI | 2,200 | 2,300 | 1,500 |
| BURUNDI | 600 | 500 | 510 |
| LIBERIA | 500 | 400 | 410 |
| BURKINA FASO | 1,600 | 1,500 | 400 |
| ALL COUNTRIES | 74,628,515 | 77,926,946 | 81,739,096 |

With the growing global car market, the demand for related fasteners and automotive components will also gradually increase, driving the global supply chain to move forward. This trend will, on one hand, boost the enthusiastic investment of the developed countries in the R\&D of fasteners and industrial components with high added value, and on the other hand, will push more companies in emerging countries to improve their technical strength from manufacturing the low-level products to manufacturing the medium-to-high-level ones. In the long run, this trend can absolutely help the global car industry achieve the positive growth.

