


Update on 2013 Financial Report of Public Fastener Companies




USA

Alcoa


(Unit: USD Millions)

	3 Months Ended Dec. 31			Year Ended Dec. 31		
	2013	2012	Change	2013	2012	Change
Net Sales	5,585	5,898	-5.3%	23,032	23,700	-2.8%
Revenue	5,600	5,900	-5.0%	23,000	23,700	-2.9%
Net Income (Loss)	(2,339)	242	---	(2,285)	191	---


B/E Aerospace

	3 Months Ended Dec. 31			Year Ended Dec. 31		
	2013	2012	Change	2013	2012	Change
Revenues	903.1	803.2	+12.4%	3,483.7	3085.3	+12.9%
Operating Earnings	156.9	138.1	+13.6%	629.3	540.0	+16.5%
Pre-tax Earnings	126.0	107.1	+17.6%	506.8	333.5	+51.9%
Net Earnings	90.6	75.2	+20.4%	365.6	233.7	+56.4%

Fastenal


	3 Months Ended Dec. 31			Year Ended Dec. 31		
	2013	2012	Change	2013	2012	Change
Net Sales	813,760	757,235	+7.1%	3,326,106	3,133,577	+6.1%
Gross Profit	411,449	390,821	+5.2%	1,719,445	1,614,524	+6.4%
Operating Income	157,134	158,044	-0.5%	712,657	673,691	+5.7%
Pre-tax Earnings	157,274	158,151	-0.5%	713,468	674,155	+5.8%
Net Earnings	99,229	98,716	+0.5%	448,636	420,536	+6.6%

Anixter

	3 Months Ended			Year Ended		
	Jan. 3, 2014	Dec. 28, 2012	Change	Jan. 3, 2014	Dec. 28, 2012	Change
Net Sales	1,598.5	1,544.4	+3.5%	6,226.5	6,253.1	-0.4%
Gross Profit	371.4	342.9	+8.3%	1,422.7	1,408.7	+0.9%
Operating Income	95.6	38.6	+147.6%	354.8	282.5	+25.5%
Net Income	58.1	5.1	10 folds ↑	200.5	124.8	+60.6%


Nucor

(Unit: USD)


	3 Months Ended Dec. 31			Year Ended Dec. 31		
	2013	2012	Change	2013	2012	Change
Sales Tons (Thousand Tons)	6,109	5,478	+11.5%	23,730	23,092	+2.7%
Net Sales	4,894,750,000	4,451,274,000	+9.9%	19,052,046,000	19,429,273,000	-1.9%
Pre-tax Earning	217,339,000	196,563,000	+10.5%	693,619,000	764,433,000	-9.2%

MSC Industrial Supply


(Unit: USD Thousands)

	Quarters Ended		
	Nov. 30, 2013	Dec. 1, 2012	Change
Net Sales	678,510	577,491	+17.4%
Gross Profit	314,855	265,089	+18.7%
Pre-tax	159,393	158,486	+0.5%
Income	95,696	102,327	-6.4%
Net Income	59,046	63,187	-6.5%

Grainger

	3 Months Ended Dec. 31			Year Ended Dec. 31		
	2013	2012	Change	2013	2012	Change
Net Sales	2,377,232	2,226,120	+6.7%	9,437,758	8,950,045	+5.4%
Pre-tax Earning	254,295	253,827	+0.1%	1,287,599	1,117,789	+15.1%
Net Earning	159,393	158,486	+0.5%	807,749	698,849	+15.5%
Gross Profit	1,006,397	969,525	+3.8%	4,136,483	3,916,160	+55.6%


Simpson Strong-Tie

	3 Months Ended Dec. 31			Year Ended Dec. 31		
	2013	2012	Change	2013	2012	Change
Net Sales	160,322	144,686	+10.8%	706,329	657,236	+7.4%
Gross Profit	69,991	55,204	+26.7%	314,538	283,477	+10.9%
Pre-tax Income (Loss)	11,957	(902)	---	81,564	61,921	+31.7%
Net Income	7,668	5,883	+30.3%	50,971	41,918	+21.5%


Europe

Bossard

(Unit: CHF Millions)


	3 Months Ended Dec. 31			Year Ended Dec. 31			
	2013	2012	Change	2013	2012	Change	
Sales	All Regions	145.7	117.0	+24.5%	609.7	487.0	+25.2%
	Europe	91.0	64.6	+40.7%	384.7	262.9	+46.3%
	US	30.4	30.9	-1.5%	134.6	134.1	+0.3%
	Asia	24.3	20.3	+19.6%	90.4	81.3	+11.1%

Hilti


	2013 in CHF Million	2012 in CHF Million	Change in CHF (%)	Change in Local Currencies (%)
Europe	2,178	2,152	1.2	-1.1
North America	867	859	0.9	2.8
Latin America	168	156	7.7	17.9
Asia/Pacific	603	561	76	17.3
Eastern Europe/ Near East/ Middle East/ Africa	524	477	9.9	14.3
Hilti Group	4,340	4,205	3.2	4.5

Buefab

(Unit: SEK Millions)


	Group in Brief				Segment Sweden				Segment International			
	3 Months Ended Dec. 31		Year Ended Dec. 31		3 Months Ended Dec. 31		Year Ended Dec. 31		3 Months Ended Dec. 31		Year Ended Dec. 31	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
Order Intake	519	481	2,072	2,012	---	---	---	---	---	---	---	---
Net Sales	512	490	2,031	2,034	243	237	970	1,011	269	253	1,061	1,023
Sales Growth	+4.4%	-5.6%	-0.1%	-5.2%	+2.5%	-6.7%	-4.1%	-4.7%	+6.3%	-4.7%	+3.7%	-5.7%
Gross Profit	155	126	596	562	---	---	---	---	---	---	---	---
Gross Margin	+30.3%	+25.6%	+29.3%	+27.6%	---	---	---	---	---	---	---	---
Operating Profit	52	17	201	137	40	10	145	113	20	15	84	59
Operating Margin	+10.2%	+3.5%	+9.9%	+6.7%	+16.7%	+4.2%	+14.9%	+11.2%	+7.3%	+5.9%	+7.9%	+5.8%
Profit After Tax	38	0	131	29	---	---	---	---	---	---	---	---

FinnvedenBulten

	Group Summary						Division Bulten					
	3 Months Ended Dec. 31			Year Ended Dec. 31			3 Months Ended Dec. 31			Year Ended Dec. 31		
	2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change
Net Sales	823.1	676.7	+21.6%	3,061.0	2,963.5	+3.3%	474.4	391.9	+21.0%	1,811.4	1,710.5	+5.9%
Gross Profit	137.4	92.7	+44.7%	504.6	446.6	+58.0%	---	---	---	---	---	---
Operating Earnings	40.6	11.5	+29.1%	105.3	103.3	+2.0%	32.3	17.6	+14.7%	112.4	81.5	+30.9%
Adjusted Earnings After tax	31.8	4.4	+27.4%	91.4	62.6	+28.8%	---	---	---	---	---	---


Würth Group

(Unit: EUR Millions)

	Year Ended Dec. 31			Forecast for the Year 2014
	2013	2012	Change	
Sales	9,740	9,980	-2.4%	10,000
Operating Result	440-450	415	+6%	500

LISI Group


Quarterly Revenues

	Year Ended Dec. 31		
	2013	2012	Change
Revenues	1,149.0	1,081.3	+ 6.3%
Operating Margin	11.2%	9.3%	+1.9 pts
Earnings	74.6	57.3	+30.3%
Free Cash Flow	28.5	38.5	-26.0%


(Unit: € Millions)	LISI Consolidated	Of which LISI Aerospace	Of which LISI Automotive	Of which LISI Medical
Q1	298.6	172.9	110.2	16.0
Q2	296.2	169.8	110.2	16.6
Q3	277.0	160.1	100.6	16.5
Q4	277.2	161.1	101.3	15.1
2013	1,149.0 (+6.3%)	633.9 (+13.3%)	422.2 (+0.1%)	64.1 (-0.9%)

JPF

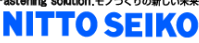
(Unit: Million Yens)

 <small>日本パワーファスニング株式会社</small>	Year Ended Dec. 31			Forecast for the Fiscal Year 2014/01/01 ~ 2014/12/31	
	2013	2012	Change		Change
Sales	8,811	7,921	+11.2%	8,900	+1.0%
Operating Profit	90	118	-23.8%	190	+110.8%
Ordinary Profit	370	146	+153.2%	200	-46.1%
Net Profit	268	68	+293.0%	120	-55.4%


Kobayashi Metals

 <small>小林産業株式会社</small>	Year Ended Dec. 31			Forecast for the Fiscal Year 2013/11/01 ~ 2014/10/31	
	2013	2012	Change		Change
Sales	19,944	18,370	+8.6%	21,330	+6.9%
Operating Profit	626	485	+29.2%	770	+23.0%
Ordinary Profit	946	674	+40.2%	940	-0.6%
Net Profit	537	359	+49.7%	600	+11.7%

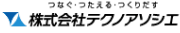
Nitto Seiko

 <small>Fastening solution. モノづくりの新しい未来へ</small>	9 Months Ended Dec. 31			Forecast for the Fiscal Year 2014/01/01 ~ 2014/12/31	
	2013	2012	Change		Change
Sales	23,848	25,207	-5.4%	25,600	+7.3%
Operating Profit	2,312	2,237	+3.3%	2,560	+10.7%
Ordinary Profit	2,496	2,340	+6.7%	2,690	+7.7%
Net Profit	1,414	1,037	+36.4%	1,570	+11.0%


Nifco

	9 Months Ended Dec. 31			Forecast for the Fiscal Year Apr. 1, 2013 to Mar. 31, 2014	
	2013	2012	Change		Change
Sales	133,549	102,597	+30.2%	180,000	+28.6%
Operating Profit	11,909	8,129	+46.5%	15,000	+42.2%
Ordinary Profit	13,116	8,230	+59.4%	16,000	+46.2%
Net Profit	7,452	5,248	+42.0%	8,500	+58.9%

Techno Associe

 <small>つねぐちたえあつくりだす 株式会社テクノアソシエ</small>	9 Months Ended Dec. 31			Forecast for the Fiscal Year Apr. 1, 2013 to Mar. 31, 2014	
	2013	2012	Change		Change
Sales	76,806	63,119	+21.7%	98,000	+6.6%
Operating Profit	2,614	1,255	+108.4%	3,000	+67.2%
Ordinary Profit	2,898	1,338	+116.5%	3,000	+52.2%
Net Profit	2,049	941	+117.6%	2,100	+68.3%


Yamashina

	9 Months Ended Dec. 31			Forecast for the Fiscal Year Apr. 1, 2013 to Mar. 31, 2014	
	2013	2012	Change		Change
Sales	3,927	3,915	+0.3%	5,200	+1.0%
Operating Profit	207	109	+89.6%	260	+63.5%
Ordinary Profit	230	123	+86.7%	280	+56.6%
Net Profit	195	97	+99.8%	240	+58.6%

Korea

Pung Kang


(Unit: Won)

	Fiscal Year Ended Aug. 31			3 Months Ended Nov. 30		
	2013	2012	Change	2013	2012	Change
Net Sales	88,253,000,000	87,584,000,000	+0.7%	22,079,136,484	21,019,869,903	+5.0%
Gross Profit	12,569,000,000	13,843,000,000	-9.2%	3,088,930,353	2,719,360,958	+13.5%
Operating Profit	3,065,000,000	4,797,000,000	-36.1%	878,958,009	399,030,958	+120%
Financial Income	---	---	---	34,056,802	39,089,375	-12.8%
Net Income	---	---	---	1,236,507,140	955,452,933	29.4%

ASEAN


Chin Well Holdings Berhad

(Unit:RM)

	For The Financial Year Ended June 30, 2013						For The 6 Months Ended December 31, 2013					
	Group			Company			Individual Quarter 3 Months Ended			Cumulative Quarter 6 Months Ended		
	2013 RM	2012 RM	Change	2013 RM	2012 RM	Change	31.12.13 RM'000	31.12.12 RM'000	Change	31.12.13 RM'000	31.12.12 RM'000	Change
Revenue	461,889,300	501,580,905	-7.9%	51,100,000	---	---	119,866	110,969	+8.0%	226,191	225,876	+0.1%
Gross Profit	59,149,968	99,386,166	-40.4%	51,100,000	---	---	17,658	12,672	+39.3%	33,353	26,051	+28.0%
Operating profit/(loss)	34,952,047	72,871,366	-52.0%	50,625,719	(456,426)	---	11,058	7,662	+44.3%	20,520	14,565	+40.8%
Pre-tax Profit/(Loss)	32,593,905	70,454,742	-53.7%	50,625,719	(456,426)	---	10,468	7,130	+46.8%	19,500	13,578	+43.6%
Net Profit	26,753,421	62,568,827	-57.2%	50,325,719	(410,856)	---	8,488	5,955	+42.5%	15,653	11,061	+41.5%


PS Group Holdings Ltd.

(Unit: S\$)


	Year Ended Dec. 31		
	2013	2012	Change
Revenues	11,770,608	12,293,262	-4.3%
Gross Profit	3,267,393	3,974,830	-17.8%
Pre-tax Profit	212,461	1,329,665	-84.0%
Net Profit	131,877	1,092,237	-87.9%

Sterling Tools Limited.

(Unit: RS in Lakhs)

	Year Ended	3 Months Ended			9 Months Ended	
	31.03.2013	31.12.2013	30.09.2013	31.12.2012	31.12.2013	31.12.2012
Net Sales	27,524.56	7,224.66	7,671.37	6,696.67	21,080.07	20,652.54
Total Income	28,250.59	7,399.79	7,835.11	6,890.19	21,596.73	21,195.30
Net Profit	1,087.52	417.85	488.64	223.23	1,214.24	730.44

Sundram Fasteners Limited

	Year Ended	Quarter Ended			9 Months Ended	
	2013/03/31	2013/12/31	2013/09/30	2012/12/31	2013/12/31	2012/12/31
Net Sales	202,647	46,747	49,166	48,803	147,443	155,703
Total Income	206,942	47,645	50,168	49,675	150,166	158,774
Pre-tax Profit	13,194	3,850	4,251	2,858	12,029	10,849
Net Profit	9,506	2,864	3,535	2,254	9,344	7,867