

Updated on January 31

Companies in alphabetical order

## Financial Reports of Leading Fastener Companies: Full Year 2014

Company (Unit: Million)	Period		Revenue Sale		.oss)	Income from Operations	Pre-tax Income (Loss)	Net Income (Loss)	Gross Profit (Loss)	Operating Profit (Loss)	Ordinary Profit (Loss)	Net Profit (Loss)	Total Assets (Loss)	
Alcoa	Annual (Jan Dec.)	2014			23,906		497	268					37,411 as of Dec. 2014 vs.	
		2013			23,032		(1,816)	(2,285)						
		Change			+3.7%									
ALCOA	Q4 (Oct Dec.)	2014			6,377		234	159					35,742 as of Dec.	
(USD)		2013			5,585		(1,998)	(2,339)					2013	
		Change			+14.1%									
	Annual (Jan Dec.)	2014	2,599.0			384.0	9.8	57.7					3,199.9 as of Dec. 2014 vs. 5,696.2 as of Dec. 2013	
B/E Aerospace		2013	2,203.3			362.9	239.5	186.6						
		Change	+17.9%			+5.8%	-95.9%	-69.0%						
B/E	Q4 (Oct Dec.)	2014	637.8			98.2	(179.3)	(36.0)						
AEROSPACE (USD)		2013	579.5			97.1	66.2	51.6						
		Change	+10.0%			+1.1%								
	Annual (Jan Dec.)	2014			621.3	Gross Sales Performance by Regions:								
		2013			609.7	Europe up 3.5% (i million in 2014.	(in CHF) and 4.4% (in local currency) from 384.7 million in 2013 to 398.1 1% (in CHF) and 8.0% (in local currency) from 134.6 million in 2013 to 122.3							
		Change in CHF			+1.9 %	America down 9.1 million in 2014.								
Bossard		Change in local currency			+3.1%	Asia up 11.6% (in in 2014.	sia up 11.6% (in CHF) and 14.0% (in local currency) from 90.4 million in 2						2013 to 100.9 million	
BOSSARD (CHF)	Q4 (Oct Dec.)	2014			147.8	Gross Sales Perfo	ormance by Regions: in CHF) and 1.5% (in local currency) from 91.0 million in 2013 to 91.4 million							
		2013			145.7	Europe up 0.4% (i in 2014.								
		Change in CHF			+1.4 %	America down 3.6 million in 2014.	% (in CHF	% (in CHF) and 10.3% (in local currency) from 30.4 million in 2013 to 29.3						
		Change in local currency			- 0.1 %	Asia up 11.5% (in CHF) and 6.9% (in local currency) from 24.3 million in						2013 to 27.1	I million in	
Fastenal FASTENAL (USD)	Annual (Jan Dec.)	2014		(Net Sales)	3,733.5	787.5	787.4	494.1	1,897.4					
		2013		(Net Sales)	3,326.1	712.6	713.4	448.6	1,719.4				2,359.1 as of Dec.	
		Change			+12.2%	+10.5%	+10.3%	+10.1%	+10.3%				2014	
	Q4 (Oct Dec.)	2014		(Net Sales)	926.2	189.0	188.8	118.3	467.5				vs. 2,075.7	
		2013		(Net Sales)	813.7	157.1	157.2	99.2	411.4				as of Dec. 2013	
		Change			+13.8%	+20.3%	+20.1%	+19.2%	+13.6%					

Industry Focus 119

Annual Lange      2014	Company (Unit: Million)	Period Revenue		Sales (Loss)		Income from Operations	Pre-tax Income (Loss)	Net Income (Loss)	Gross Profit (Loss)	Operating Profit (Loss)	Ordinary Profit (Loss)	Net Profit (Loss)	Total Assets (Loss)	
Lan- br- br- br- br- br- br- br- br- br- br		Δnnual	2014		(Net Sales)	9,964.9	1,347.1	1,334.3	801.7	4,314.2				
	GRAINGER		2013		(Net Sales)	9,437.7	1,296.8	1,287.5	797.0	4,316.4				
USD      display a bit of the sales      2.51.9      2.64.5      2.51.7      1.86.8		Dec.)	Change			+5.5%	+3.8%	+3.6%	+0.5%	-0.5%				
Unit      Unit      2013		(Oct	2014		(Net Sales)	2,510.9	266.5	261.7	148.8	1,054.8				
Dec.)      Change       45.5%      43.8%      42.7%      45.0%      44.8%         2013        Kabayeshi Metala      2014      20,742       520			2013		(Net Sales)		256.7	254.2	156.7					as of Dec.
Kobayabi Metals      Annual Ciniced      2014      20,742       520         774      397      21,423        Metals      Change      4.0%       120,8        946      537      as of Oct.      22,844        (LPP)      Propert Ended      2015      21,500       540         946      520      22,844        Nuccr USDI      Data      2014       Net Sales)      21,105         946      937      as of Oct.      2013        946      93.3%      80.9        946      93.3%      90.9        94.6      93.3%      90.9        94.6      93.3%      90.9        94.6      93.3%      90.9        94.6      93.3%      90.9        94.6      93.7%        94.6      93.7%					(									2013
Annual Obsystahi Metals      2014      19,844       6428         946      577 sol      ad of Change and Oct        Metals      Forsystahi Metals      Change      +4.0%       -17.0%			onunge			. 0.070		. 217 70	. 0.0 /0	141070				
Annual Obsystahi Metals      2014      19,844       6428         946      577 sol      ad of Change and Oct        Metals      Forsystahi Metals      Change      +4.0%       -17.0%		(Ended	201/	20 7/2			520					77/.	300	
														21,426 7 as of Oct. 2014 vs.
• Lippid (LP)      Prospect for Year (Lan- (Lan- (USD))      2015      21,500       550          900      500      22,364 as of Oct.        Nuccr (USD)      2014       (Net Sales)      21,105       71.1      488.0           43.4%      430.3%      2013        Nuccr (USD)      2014       (Net Sales)      19,052       71.1      488.0          6,41.18      as of Dec.      2014       2014       2014       2014       2014      vs.       2014      vs.       2014      vs.       2014      vs.       2014      vs.														
(JPY)      Integrate      2018      21,000       9440          000      520      22,28      2018      22,28      36      021      22,28      36      021      22,28      36      021      22,28      36      021      22,28      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      43,3%      2018      42,3%      44,3%      43,3%      43,3%      43,3%      2014      43,4%      43,3%      43,3%      43,3%      43,3%      43,3%      44,4%      43,3%      44,4%      43,3%      43,4%      43,3%      44,4%      43,3%      44,4%      43,3%      44,4%      43,3%      44,4%      43,4%      43,3%      44,4%      43,3%      44,4%      43,3%      44,4%      43,3%      44,3%      43,3%		Dracnast	•											
Ended Oct      Change      +3.7%		for Year Ended	2015	21,500			540					800	520	as of Oct.
Nucr      Annual Dec.J      2013       IN-US      The Sales      19,052			Change	+3.7%			+3.8%					+3.4%	+30.3%	
Nucr      Annual Dec.J      2013       IN-US      The Sales      19,052		(Jan	2014		(Net Sales)	21 105		1 204 5	713 9					
Nucr Internet (USD)      Dec.J (Change      Change						,								
Annual (USD)      Consolidate (0.4, Dec.)      Consolidate (0.4, Dec.) </td <td>Nucor</td> <td></td> <td></td> <td>(Net Sates)</td> <td>,</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Nucor				(Net Sates)	,								
USUI    U4 Dec.i Dec.i    2013     INet Sales    4,894,7     227.2    170.4       2013     as of Dec. 2013      Pung Kang (KRWI)    Annual Annual (LRWI)    2014    91,559        12,831    3,602     4,578    84,991 as of Aug. 2014    84,991 as of Aug. 2014      Pung Kang (KRWI)    Annual (Lan- Dec.i)    2014    91,559        12,831    3,602     4,578    84,991 as of Aug. 2014      Manual (Lan- Dec.i)    2014    91,559        12,869    3,622     4,589    84,791 as of Aug. 2013    84,891 as of Aug. 2013    84,810 as of Aug. 2013	NUCOR 9		•		(Net Cales)									VS.
Unit:      2013      The relation of the states is 4,674.7      The 237.2      10.4      The image imag	(USD)	(Oct												
With Group (Infigure First (ICRW)      2014      91,559         12,831      3,602       4,578      84,971        Manual (IRW)      2013      88,253         12,831      3,602       4,578      84,971        Manual (IRW)      2013      88,253         12,569      3,128       4,838      2014      vs. 78,489      2014      vs. 78,489      so f Aug. 2013      2014       -5.3%      86,791      so f Aug. 2013      2014      vs. 78,489      so f Aug. 2013      2014        +2.0%      +15.1%       -5.3%      86 of Aug. 2013      2013        Jun.      2014       Sales      Breakdown by Region Switzerland: Down 2.8% from 32.2 million to 32.2 million. America: Up 12.5% from 32.0 million to 32.4 million. Distribution to 34.6 million.      So f Aug. 2013					(Net Sales)									
Pung Kang (KRW)      Annual (Ended Aug.)      2013      88,253         12,569      3,128       4,838      2014 vs. 78,489      2014 vs. 2013        (KRW)      Change      +3,7%          12,569      3,128       4,838      2014 vs. 78,489      2014 vs. 78,489      vs. 78,489      2014 vs. 78,489       4      12,569      3,128       4,838      2014 vs. 78,489      2014 vs. 78,489       4,838      2014 vs. 78,489       4,838      2014 vs. 78,489       4,838      2013       4,838      2013       4,838      2013       4,838      2014 vs. 78,489       4,20%      415.1%       4,838      2013        LIAN      LIAN <thlian< th="">      LIAN      LIAN</thlian<>			Change			+2.2%		+48.0%	+23.4%					
Pung Kang (KRW)      Annual (Ended Aug.)      2013      88,253         12,569      3,128       4,838      2014 vs. 78,489      2014 vs. 2013        (KRW)      Change      +3,7%          12,569      3,128       4,838      2014 vs. 78,489      2014 vs. 78,489      vs. 78,489      2014 vs. 78,489       4      12,569      3,128       4,838      2014 vs. 78,489      2014 vs. 78,489       4,838      2014 vs. 78,489       4,838      2014 vs. 78,489       4,838      2013       4,838      2013       4,838      2013       4,838      2014 vs. 78,489       4,20%      415.1%       4,838      2013        LIAN      LIAN <thlian< th="">      LIAN      LIAN</thlian<>	_													
Fund Rang (Ended Aug.)      Annual (Ended Aug.)      2013      88,253          12,569      3,128       4,838      2014 vis.        (KRW)      Change      +3.7%          +2.0%      +15.1%       -5.3%      3s of Aug. 2013        First (LHR)      2014       [Consolidated Sales]      1,383.0      Sales Breakdown by Region Switzerland: Down 2.8% from 332.4 million to 323.2 million.        Sales Breakdown by Region Switzerland: Down 2.8% from 332.4 million.         Sales Breakdown by Region Switzerland: Down 2.8% from 332.4 million.         Sales Breakdown by Region Switzerland: Down 2.8% from 332.4 million.        Sales Breakdown by Segment Engineered Components: Up 8.1% from 672.9 million to 326.4 million.		(Ended	2014	91,559						12,831	3,602		4,578	
KRW)      Aug.)      Change      +3.7%          +2.0%      +15.1%        78,489 as of Aug. 2013        KRW)      Aug., Dec.      2014       [Consolidated Sales]      1,383.0      Sales Breakdown by Region Switzerland: Down 2.8% from 332.2 million to 523.2 million. America: Up 12.5% from 130.4 million.      Jamerica: Up 12.5% from 320.7 million to 323.2 million. America: Up 12.5% from 320.7 million to 323.4 million.      Jamerica: Up 12.5% from 320.7 million to 323.2 million.      Jamerica: Up 12.5% from 320.7 million to 323.4 million.      Jamerica: Up 12.5% from 320.7 million to 324.4 million.      Jamerica: Up 12.5% from 320.7 million to 324.4 million.      Jamerica: Up 12.5% from 320.7 million to 324.4 million.      Jamerica: Up 12.5% from 320.7 million to 324.4 million.      Jamerica: Up 12.5% from 320.7 million to 324.4 million.      Jamerica: Up 12.5% from 320.7 million to 324.4 million.      Jamerica: Up 12.5% from 320.7 million to 324.4 million.      Jamerica: Up 12.5% from 320.7 million to 334.4 million.      Jamerica: Up 12.5% from 320.7 million to 334.4 million.      Jamerica: Up 12.5% from 320.7 million to 334.4 million.      Jamerica: Up 12.5% from 320.7 million to 334.4 million.      Jamerica: Up 12.5% from 320.7 million to 334.4 million.      Jamerica: Up 12.5% from 320.7 million to 334.4 million.      Jamerica: Up 12.5% from 320.7 million to 334.4 million.      Jamerica: Up 12.5% from 320.7 million to 334.4 million.      Jamerica: Up 12.5% from 320.7 mil			2013	88,253						12,569	3,128		4,838	2014
Visit      2014       Consolidated Sales      1,383.0      Sales Breakdown by Region Switzerland: Down 2.8% from 332.4 million. 572.4 million. Europe: Up 5.4% from 582.3 million to 572.4 million. America: Up 10.2% from 330.4 million. America: Up 10.2% from 330.4 million. America: Up 10.2% from 330.4 million. America: Up 10.3% from 330.7 million to 336.4 million. Asia: Up 4.9% from 330.7 million to 336.4 million. Asia: Up 4.9% from 330.7 million to 336.4 million. America: Up 10.3% from 330.7 million to 727.2 million. Betroing 5295ems: Up 2.0% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 330.7 million to 336.7 million. Distribution & Logistics: Down 2.6% from 320.7 million			Change	+3.7%						+2.0%	+15.1%		-5.3%	78,489
SFS      2014       Sales      1,38.3      Switzerland: Down 2.8% from 332.4 million.        2013       [Consolidated Sales]      1,330.6      Europe: Up 5.4% from 532.4 million to 572.4 million. America: Up 12.5% from 130.4 million to 146.8 million. Asia: Up 4.9% from 320.7 million to 336.4 million. Asia: Up 4.9% from 320.7 million to 336.4 million. Asia: Up 4.9% from 320.7 million to 727.7 million to 727.7 million to 727.7 million to 736.4 million. Asia: Up 4.9% from 320.7 million to 736.7 million. Fastening Systems: Up 2.0% from 320.7 million to 736.7 million. Fastening Systems: Up 2.0% from 320.7 million to 336.7 million. Fastening Systems: Up 2.0% from 320.7 million to 336.7 million.         First Half (Jan Dec.)      2014      651.6      (Net Sales)      662.0       59.3      45.8       63.4          Wirth Marting Lan Longe      -0.4%      -2.5%       47.1      37.2       53.1														•
SFS      2014       Sales      1,38.3      Switzerland: Down 2.8% from 332.4 million.        2013       [Consolidated Sales]      1,330.6      Europe: Up 5.4% from 532.4 million to 572.4 million. America: Up 12.5% from 130.4 million to 146.8 million. Asia: Up 4.9% from 320.7 million to 336.4 million. Asia: Up 4.9% from 320.7 million to 336.4 million. Asia: Up 4.9% from 320.7 million to 727.7 million to 727.7 million to 727.7 million to 736.4 million. Asia: Up 4.9% from 320.7 million to 736.7 million. Fastening Systems: Up 2.0% from 320.7 million to 736.7 million. Fastening Systems: Up 2.0% from 320.7 million to 336.7 million. Fastening Systems: Up 2.0% from 320.7 million to 336.7 million.         First Half (Jan Dec.)      2014      651.6      (Net Sales)      662.0       59.3      45.8       63.4          Wirth Marting Lan Longe      -0.4%      -2.5%       47.1      37.2       53.1					Consolidated		Sales Breakdown	hy Region						
Viewer      2013       Sales      1,330.6      America: Up 12.5% from 130.4 million to 146.8 million. Asia: Up 4.9% from 320.7 million to 336.4 million. Others: Up 10.3% from 320.7 million to 336.4 million. Others: Up 10.3% from 320.7 million to 336.4 million. Others: Up 10.3% from 320.7 million to 727.2 million. First		(Jan	2014		Sales)	1,383.0	Switzerland: Dow	n 2.8% fro	m 332.4 m					
Annual (Jan- Dec.)      Annual (Jan- Dec.)      Annual (Jan- Dec.)      Annual Change      Asia: Up 4.9% from 320.7 million to 336.4 million. Others: Up 10.3% from 320.7 million to 4.2 million.			2013			1,330.6								
Image: Construct of the state of t	SFS				Jalesj		Asia: Up 4.9% from 320.7 million to 336.4 million. Others: Up 10.3% from 3.8 million to 4.2 million.							
Half [Jan Jun.]      2013      654.3      [Net Sales]      662.0       47.1      37.2       53.1          Change      -0.4%      -0.4%      -2.5%       +25.9%      +23.1%       +19.3%          Würth Group      Annual [Jan Dec.]      2014       10,120      500	SFS (CHF)		Change			+3.9%	Engineered Components: Up 8.1% from 672.9 million to 727.2 million. Fastening Systems: Up 2.0% from 330.0 million to 336.7 million.							
Unit      2013      652.3      (Net Sales)      662.0       44.1      37.2       53.1          53.1         53.1         53.1         53.1         53.1         53.1         +19.3%        +19.3%         +25.9%      +23.1%       +19.3%                                                -		Half (Jan	2014	651.6	(Net Sales)	645.2		59.3	45.8		63.4			
Jun.]    Change    -0.4%    -2.5%     +25.9%    +23.1%     +19.3%        Würth    Annual    Jan    2014     10,120    500			2013	654.3	(Net Sales)	662.0		47.1	37.2		53.1			
Würth Group      2014       10,120      500			Change			-2.5%		+25.9%	+23.1%					
Wirth Group    2013     9,750    445			-											
Wirth Group    2013     9,750    445		(Jan	2014			10,120	500							
Wurth Group      Dec.)      Change       +3.7%      +12.3%														
WURTH # GROUP      First      2014       5,020      235														
Half (Jan Jun.)      2013       4,900      205		First	-											
(Jan  2013   4,700  205         Jun.)  Change   +2.8%  +14.6%		Half (Jan												
		Jun.)	Change			+2.8%	+14.6%							