

# Annual Financial Reports of Fastener Companies

### **U.S. & Canada**

Compiled by Fastener World Updated on July 7, Companies in alphabetical order

(Unit: Million)	Pe	riod	Net Sales	Gross Profit	Operating Income	Pre-tax Income	Net Income	Total Assets
Carpenter	Year	2016	1,813.4	255.9	51.6	21.5	11.3	2,794.3 as of June 30, 2016
	Ended	2015	2,226.7	318.3	111.5	89.1	58.7	VS.
CARPENTER (USD)	June	Change	-18.5%	-19.6%	-53.7%	-75.8%	-80.7%	2,902.6 as of June 30, 2015

(Unit: Million)	(Unit: Million) Period		Net Sales	Gross Profit	Operating Profit	Pre-tax Income	Net Income	Total Assets
Chicago Rivet & Machine	Year	2016	37.022	9.042	3.482	3.547	2.356	31.204 as of Dec. 31, 2016
Innovative Fastening Solutions	Ended	2015	36.174	7.895	2.487	2.531	1.687	vs.
Chicago Rivet & Machine Co. (USD)	Dec.	Change	+2.3%	+14.5%	+40.0%	+40.1%	+39.6%	29.697 as of Dec. 31, 2015

(Unit: Million)	Pe	Period I		Gross Profit	Operating Income		Net Earnings	Total Assets			
Fastenal	Year	2016	3,962.036	1,964.777	795.839	789.729	499.478	2,668.884 as of Dec. 31, 2016			
FASTENAL.	Ended		Ended	Ended	2015	3,869.187	1,948,934	828.755	826.020	516.361	VS.
(USD)	Dec.	Change	+2.3%	+0.8%	-3.9%	-4.3%	-3.2%	2,532.462 as of Dec. 31, 2015			

	(Unit: Million)	Pe	Period Revenue		Operating Earnings (Loss)	Pre-tax Earnings	Net Earnings (Loss)	Total Assets
	KLX ************************************	Year Ended	2017	1,494.1	129.4	53.5	48.2	3,698.3 as of Jan. 31, 2017 vs.
			2016	1,567.4	(536.8)	(614.1)	(385.8)	
		Jan.	Change	-4.6%				3,691.0 as of Jan. 31, 2016

(Unit: Million)	Period		Revenue	Gross Profit	Operating Income	Pre-tax Income	Net Income	Total Assets
Tree Island Steel	Year Ended Dec.	2016	231.253	37.413	18.025	15.001	13.568	137.455 as of Dec. 31, 2016 vs. 131.589 as of Dec. 31, 2015
TREE ISLAND STEEL		2015	231.266	32.123	14.093	11.761	16.147	
(USD)		Change	-0.005%	+16.4%	+27.9%	+27.5%	-15.9%	

(Unit: Million)	Period		Net Sales	<b>Gross Profit</b>	Operating Loss	Net Loss	Total Assets
Trimas	Year	2016	794.020	210.480	(44,000)	(39,800)	1,051.650 as of Dec. 31, 2016
TriMas	Ended	2015	863.980	236.110	(4,250)	(33,400)	vs.
(USD)	Dec.	Change	-8.0%	-10.8%			1,170.300 as of Dec. 31, 2015

## **Europe**

(Unit: Million)	Period		Revenue	<b>Gross Profit</b>	Operating Profit	Net Profit	Total Assets
Rawlplug	Year Ended Dec.	2017	161.086	9.712	12.275	7.325	192.688 as of Dec. 31, 2016
I® RAWLPLUG		2016	160.752	6.951	9.452	4.986	vs.
(EUR)		Change	+0.2%	+39.7%	+29.8%	+46.9%	186.390 as of Dec. 31, 2015



(Unit: Million)	Period		Reven	ue	C	Gross Profi	t Ne	t Profit	Total Assets	
Norma	Year	2016	894.	9		545.6		75.9	1,337.7 as of Dec. 31, 2016	
RORMA	Ended Dec.	2015	889.6			533.1		73.8	vs.	
(EUR)		Change	+0.6%			+ 2.3%	+ 2.3% + 2.7%		1,167.9 as of Dec. 31, 2015	
(Unit: Million) Period		riod	Revenue	Gross Profit		Operating Profit	Pre-tax Profit	Net Profit	Total Assets	
Trifast	Year	2017	186.512	58.01°	7	17.861	17.340	12.698	177.230 as of Mar. 31, 2017	
Trifast plc	Ended Mar.	2016	161.370	48.00	4	13.868	13.077	10.225	vs.	
(GBP)		Change	+15.5%	+20.89	%	+28.7%	+32.5%	+24.1%	158.033 as of Mar. 31, 2016	
(Unit: Million)		Period	I		Sales Revenues (Core Components)		Net Income		Total Assets	
Vossloh	Vossloh		2016		25	7.1	10.1		1,367.6 as of Dec. 31, 2016	
vession	Year Er		2015		25	6.6	77.8		vs.	
(EUR)			Change	+0.19		1%	-87	.0%	1,389.9 as of Dec. 31, 2015	

# Japan

(Unit: Million)	Per	iod	Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets	
	Year	2017	5,114	159	147	112		
Amatei	Ended	2016	5,213	84	69	149	5,161 as of Mar. 2017	
Amatei	Mar.	Change	-1.9%	+89.0%	+110.3%	-25.1%	vs.	
(JPY)	Prospect for Year	2018	5,300	145	120	100	5,012 as of Mar. 2016	
	Ended Mar.	Change	+3.6%	-9.0%	-18.3%	-10.7%		
(Unit: Million)	Per	iod	Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets	
	Year	2017	94,109	3,163	3,445	2,335		
Furusato Industries	Ended	2016	94,857	3,556	3,854	2,416	60,046 as of Mar. 2017	
Furusato	Mar.	Change	-0.8%	-11.1%	-10.6%	-3.4%	vs.	
(JPY)	Prospect for Year	2018	97,600	3,280	3,590	2,340	57,585 as of Mar. 2016	
	Ended Mar.	Change	+3.7%	+3.7%	+4.2%	+0.2%		
(Unit: Million)	Per	iod	Revenue	Operating Profit (Loss)	Ordinary Profit	Net Profit	Total Assets	
IDE	Year	2016	8,102	140	33	3		
JPF TOPZE-ド&POWERファスニング	Ended	2015	8,154	(500)	(597)	(716)	10,277 as of Dec. 2016	
JPF	Dec.	Change	-0.6%				vs.	
(JPY)	Prospect for Year	2017	8,500	300	260	200	10,922 as of Dec. 2015	
(071)	Ended Dec.	Change	+4.9%	+113.2%	+682.3%			
(Unit: Million)	Per	iod	Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets	
	Year	2017	23,497	2,760	2,775	1,869		
KFC	Ended Mar.	2016	25,062	2,787	2,781	1,493	20,669 as of Mar. 2017	
「公」「公司」「本式会社 ケー・エフ・シー		Change	-6.2%	-1.0%	-0.2%	+ 25.2%	vs.	
(JPY)		2018	25,000	2,180	2,200	1,500	20,221 as of Mar. 2016	



(Unit: Million)	Per	iod	Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets	
	Year Ended Apr.	2017	7,357	669	715	539		
KYOWA		Ended Apr.	2016	6,098	212	289	159	11,634 as of Apr., 2017
* KYOW			Change	+ 20.6%	+ 214.8%	+ 147.3%	+ 238.9%	VS.
(JPY)	Prospect for Year Ended Apr.	2018	7,600	680	720	550	10,332 as of Apr. 2016	
		Change	+ 3.3%	+ 1.6%	+ 0.6%	+ 1.9%		

(Unit: Million)	(Unit: Million) Period		Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets
	Year	2016	26,299	2,598	2,616	1,547	
Nitto Seiko	Ended Dec.  Prospect for Year Ended Dec.	2015	23,704	1,793	1,986	1,105	38,927 as of Dec. 2016 vs. 35,090 as of Dec. 2015
Think solution.モノづくりの新しい未来へ NITTO SEIKO		Change	+11.0%	+44.8%	+31.7%	+40.0%	
(JPY)		2017	30,000	2,400	2,630	1,590	
		Change	+14.1%	-7.6%	-0.5%	+2.7%	

(Unit: Million)	Per	Period		Operating Profit	Ordinary Profit	Net Profit	Total Assets
Sanko Techno	Year	2017	15,497	1,124	1,119	790	
<b>A</b>	Ended Mar. Prospect for Year Ended Mar.	2016	16,648	1,338	1,256	810	15,286 as of Mar. 2017
		Change	-6.9%	-16.0%	-10.9%	-2.4%	vs.
8		2018	16,300	1,200	1,190	800	14,737 as of Mar. 2016
(JPY)		Change	+5.2%	+6.7%	+6.3%	+1.1%	

(Unit: Million)	Per	iod	Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets
Techno Associe <b>▼ TECHNO ASSOCIE</b> (JPY)	Year Ended Mar.	2017	74,371	3,171	3,466	2,385	60,214 as of Mar. 2017 vs. 58,120 as of Mar. 2016
		2016	79,115	2,038	2,285	1,465	
		Change	-6.0%	+55.6%	+51.7%	+62.8%	
	Prospect for Year Ended Mar.	2018	80,000	3,700	3,800	2,400	
		Change	+7.6%	+16.7%	+9.6%	+0.6%	

# **Singapore**

	(Unit: Million)	Per	riod	Net Sales	Gross Profit	Pre-tax Income (Loss)	Net Income (Loss)	Total Assets
	PS Group	Year	2016	11.272	3.235	(0.23)	(0.22)	14.657 as of Dec. 31, 2016 vs.
	PS FASTENERS'		2015	11.071	2.924	(0.30)	(0.30)	
		Dec.	Change	+1.8%	+10.6%			14.949 as of Dec. 31, 2015

(Unit: Million)	Period		Operating Income	Pre-tax Profit	Net Profit	Total Assets	
Mohindra Fasteners	Year Ended	2017	992.365	77.559	50.342	942.089 as of Mar. 31, 2017	
U#= ∟		2016	940.833	69.188	45.263	vs. 819.699 as of Mar. 31, 2016	
(INR)		Change	+5.4%	+12.0%	+11.2%		

#### India

(Unit: Million)	Per	riod	Operating Income	Pre-tax Profit (Loss)	Net Profit (Loss)	Total Assets	
Panchmahal Steel	Year Ended Mar.	2017	3,270.719	2.519	2.942	3,110.578 as of Mar. 31, 2017	
Panchmahal		2016	2,873.748	(187.216)	(125.893)	VS.	
(INR)		Change	+13.8%			2,688.665 as of Mar. 31, 2016	

(Unit: Million)	Period		Operating Income	Pre-tax Profit	Net Profit	Total Assets
Sundram Fasteners	Year Ended Mar.	2017	35,447.4	4,585.2	3,381.8	25,276.8 as of Mar. 31, 2017
		2016	35,359.2	1,389.6	1,250.8	vs. 22,018.7 as of Mar. 31, 2016
		Change	+0.2%	+229%	+170%	

# Malaysia

	(Unit: Million)	Period		Revenue	Gross Profit	Pre-tax Profit	Net Profit (Loss)	Total Assets
	Tong Heer <b>FONG</b> (MYR)	Dec.	2016	573.426	69.868	66.400	45.231	473.006 as of Dec. 31, 2016 vs. 458.535 as of Dec. 31, 2015
			2015	599.085	70.754	11.721	(3.109)	
			Change	-4.2%	-1.2%	+466%		

### **South Korea**

	(Unit: I	Million)	Pei	riod	Revenue	
	KI	PF	Year	2016	340,187	
		(PF	Ended	2015	329,085	
	(KF	a Parts & Fasteners RW)	Dec.	Change	+3.3%	
	Per	iod	Operation	ng Profit	Total Assets	
	Year Ended Dec.	2016	14,	712	132,147 as of	
		2015	16,	600	Dec. 31, 2016 vs. 126,690 as of Dec. 31, 2015	
		Change	-11	.3%		

(Unit: I	Million)	Pei	riod	Revenue	
Taeyan	g Metal	Year 2016		477,027	
<u> </u>	(KRW)		2015	482,362	
(KF			Change	-1.1%	
Per	Period		ng Profit	Total Assets	
Voor	2016	15,	637	325,881 as of	
Year Ended Dec.	2015	13,109		Dec. 31, 2016 vs. 333,862 as of	
	Change	+19	.2%	Dec. 31, 2015	

