

## 2017 Financial Reports of Fastener Companies



Compiled by Fastener World Updated on June 27, 2018 Companies in alphabetical order Monetary unit in millions



	F	Period	Sales	Pre-tax Income (Loss)	Net Income (Loss)	Total Assets
Alona	Year	2017	11,652	1,159	217	17,447 as of Dec. 2017
Alcoa (USD)	Ended	2016	9,318	(162)	(400)	vs.
נעפטן	Dec.	Change (%)	+25			16.741 as of Dec. 2016



	Period		Net Sales	Gross Profit	Operating Income	Pre-tax Earnings	Net Earnings	Total Assets
Chicago		2017	35.764	7.913	2.365	2.466	2.079	04 044
Rivet &	Year	2016	37.022	9.042	3.482	3.547	2.356	31.816 as of Dec. 2017
Machine (USD)	Ended Dec.	Change (%)	-3.3	-12.4	-32.0	-30.4	-11.7	vs. 31.204 as of Dec. 2016



	Period		Net Sales	Gross Profit	Operating Income	Pre-tax Earnings	Net Earnings	Total Assets
Fastenal	V	2017	4,390.5	2,163.6	881.8	873.1	578.6	2,910.5 as of Dec. 2017
	Year Ended	2016	3,962.0	1,964.8	795.8	789.7	499.4	VS.
(USD)	Liideu	Change (%)	+10.8	+10.1	+10.8	+10.5	+15.8	2,668.9 as of Dec. 2016



	Period		Net Sales	Gross Profit	Operating Earnings	Pre-tax Earnings	Net Earnings	Total Assets
Cusings	Year	2017	10,424.858	4,097.557	1,048.662	935.324	585.730	5,804.254 as of Dec. 2017
Grainger	Ended	2016	10,137.204	4,114.557	1,119.497	1,019.058	605.928	vs.
(USD)	Dec.	Change (%)	+2.8	-4.1	-6.3	-8.2	-3.3	5,694.307 as of Dec. 2016



	Period		Revenue	Gross Profit	Operating Income	Pre-tax Income (Loss)	Net Income (Loss)	Total Assets
Hillman	Year	2017	838.368	382.651	36.985	(-26.263)	58.648	320.260 as of Dec. 2017
Group	Ended	2016	814.908	376.490	41.515	(-21,896)	(-14.206)	vs.
(USD)	Dec.	Change (%)	+2.8	+1.6	-10.9			319.167 as of Dec. 2016



	Period		Revenue	Operating Earnings	Pre-tax Earnings	Net Earnings	Total Assets
	Year	2018	1,740.8	216.3	140.5	53.4	3,790.0 as of Jan. 2018
KLX (USD)	Ended	2017	1,494.1	129.4	53.5	48.2	vs.
	Jan.	Change	+16.5	+67.1	+162.6	+10.7	3,698.3 as of Jan. 2017



	Period		Net Sales Pre-tax Earnings		Net Earnings	Total Assets
	Year	2017	20,252.393	1,749.957	1,380.571	15,841.258 as of Dec. 2017
Nucor	Ended	2016	16,208.122	1,318.688	796.271	vs.
(USD)	Dec	Change (%)	+24.9	+32.7	+73.3	15,223.518 as of Dec. 2016



	Period		Net Sales	Operating Income	Pre-tax Income	Net Income	Total Assets
Simpson	Year	2017	977.025	139.167	144.418	92.617	1,037.523 as of Dec. 2017
Strong-Tie			860.661	139.477	138.900	89.734	vs.
(USD)	Dec	Change	+13.5	-0.2	+3.9	+3.2	979.974 as of Dec. 2016



	P	eriod	Net Sales	Gross Profit	Operating Profit (Loss)	Net Income (Loss)	Total Assets
Trima	Year	2017 2016	817.740 794.020	446.264 412.450	88.490 (44.000)	30.960 (39.800)	1,033.200 as of Dec. 2017 vs.
(USD)	Ended Dec.	Change	+2.9	+8.1			1,051.650 as of Dec. 2016





BOSSARD

	Period		Net Sales	Gross Profit	Net Income	Total Assets
Bossard (CHF)	Year	2017	786.175	253.151	80.193	539.758 as of Dec. 2017
	Ended	2016	695.015	219.649	62.434	vs.
	Dec.	Change (%)	+13.1	+15.2	+28.4	495.769 as of Dec. 2016



	Period		Net Sales	Gross Profit	Operating Profit	Net Profit	Total Assets
Doctor b	Year	2017	3,201	917	311	213	3,274 as of Dec. 2017
<b>Bufab</b> (SEK)	Ended	2016	2,847	828	277	163	VS.
(SEK)	Dec.	Change (%)	+12.4	+10.7	+12.2	+30.6	2,861 as of Dec. 2016

BULTEN 📦

	Period		Net Sales	Gross Profit	Operating Earnings	Pre-tax Earnings	Net Earnings	Total Assets
Dullan	Year	2017	2,856	558	210	210	162	2,178 as of Dec. 2017
Bulten	Ended	2016	2,676	531	200	196	148	vs.
(SEK)	Dec.	Change (%)	+6.7	+5.0	+5.0	+7.1	+9.4	1,969 as of Dec. 2016

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	Period		Revenues	Operating Revenues	Operating Profit	Net Profit	Total Assets
11-16	Year	2017	1,643.4	1,669.1	167.7	106.9	1,827.3 as of Dec. 2017
Lisi Group (EUR)	Ended	2016	1,571.1	1,593.3	147.4	106.3	vs.
	Dec.	Change	+4.6	+4.7	+13.7	+0.5	1,672.5 as of Dec. 2016



		Period Sales Adjusted EBITA		Total Assets	
Norma (EUR)	Year	2017	1,017.1	174.5	1,312.0 as of Dec. 2017
	Ended	2016	894.9	157.5	vs.
	Dec.	Change (%)	+13.6	+10.7	1,337.7 as of Dec. 2016



	Period		Revenues	Gross Profit	Operating Profit	Net Profit	Total Assets
Downley	Year	2017	708.556	45.114	57.318	28.819	868.846 as of Dec. 2017
Rawplug	Ended	2016	674.928	41.159	52.243	32.052	vs.
(PLN)	Dec.	Change (%)	+4.9	+9.6	+9.7	-10.0	852.450 as of Dec. 2016



	Period		Revenues	Gross Profit	Operating Income (Loss)	Net Income (Loss)	Total Assets
Wasslah	Year	2017	4.3	0.9	(25.4)	11.6	440.1 as of Dec. 2017
Vossloh	Ended	2016	5.0	0.7	(24.5)	(4.9)	VS.
(EUR)	Dec.	Change (%)	-14.0	+28.5			446.0 as of Dec. 2016





	Peri	iod	Revenues	Operating Profit	Ordinary Profit	Net Profit	Total Assets
		2017	5,143	106	103	83	
Amatei (JPN)	Year Ended Mar.	2016	5,114	159	147	112	5,157 as of Mar. 2017
		Change (%)	+ 0.6	-33.6	-29.7	-25.8	vs.
	Prospect for	2018	5,400	115	100	80	5,161 as of Mar. 2016
	Year Ended Mar.	Change (%)	±5.0	<b>+8</b> 5	-3.2	-4 N	



	Peri	od	Revenue	Profit	Profit	Net Profit	Total Assets
		2017	98,881	3,125	3,464	2,311	
Furusato	Year Ended Mar.	2016	94,109	3,163	3,445	2,335	63,598 as of Mar. 2017
Industries		Change (%)	+5.1	-1.2	+0.6	-1.0	vs.
(JPN)	Prospect for	2018	101,500	3,400	3,700	2,400	60,046 as of Mar. 2016
	Year Ended Mar.	Change (%)	+2.6	+8.8	+6.8	+3.8	



	Period		Revenues	Operating Profit	Ordinary Profit	Net Profit	Total Assets
		2017	7,799	100	124	117	
	Year Ended Dec.	2016	8,102	140	33	3	9,687 as of Dec. 2017
JPF (JPN)		Change (%)	-3.7	-28.7	+273.5		VS.
	Prospect for	2018	8,200	250	225	140	10,277 as of Dec. 2016
	Year Ended Dec.	Change (%)	+5.1	+149.0	+81.3	+19.3	





	Period		Revenues	Operating Profit	Ordinary Profit	Net Profit	Total Assets
		2017	25,716	2,610	2,655	1,762	
	Year Ended Mar.	2016	23,497	2,760	2,775	1,869	23,542 as of Mar. 2017
KFC (JPN)		Change (%)	+9.4	-5.4	-4.3	-5.7	VS.
	Prospect for	2018	26,000	2,560	2,600	1,700	20,669 as of Mar. 2016
	Year Ended Mar.	Change (%)	+1.1	-1.9	-2.1	-3.5	



	Peri	od	Revenues	Operating Profit	Ordinary Profit	Net Profit	Total Assets
		2017	20,868	455	680	599	
Kobavashi	Year Ended Oct.	2016	19,249	333	531	599	23,544 as of Oct. 2017
Metals		Change (%)	+8.4	+36.4	+28.1	0	VS.
(JPN)	Prospect for	2018	22,020	490	730	590	21,089 as of Oct. 2016
	Year Ended Oct.	Change (%)	+5.7	+7.7	+7.2	-1.6	



	Period		Revenues	Operating Profit	Ordinary Profit	Net Profit	Total Assets
		2017	9,573	1,093	1,151	938	
KYOWA (JPN)	Year Ended Apr.	2016	7,357	669	715	539	13,397 as of Apr. 2017
		Change (%)	+30.1	+63.2	+60.8	+74.0	VS.
	Prospect for	2018	10,800	1,450	1,500	1,100	11,634 as of Apr. 2016
	Year Ended Apr.	Change (%)	+12.8	+32.7	+30.3	+17.2	



	Perio	od	Revenues	Operating Profit	Ordinary Profit	Net Profit	Total Assets
		2017	271,302	30,900	30,380	21,198	
	Year Ended Mar.	2016	259,439	29,813	28,431	20,364	279,108 as of Mar. 2017
Nifco (JPN)		Change (%)	+4.6	+3.7	+6.9	+4.1	vs.
	Prospect for	2018	275,000	31,300	30,600	21,800	291,120 as of Mar. 2016
		Change (%)	+1.4	+1.3	+0.7	+2.8	



		Peri	od	Revenues	Operating Profit	Ordinary Profit	Net Profit	Total Assets
			2017	30,074	2,658	2,809	1,604	
	Nitto Seiko (JPN)	Year Ended Dec.	2016	26,299	2,598	2,616	1,547	40,877 as of Dec. 2017
			Change (%)	+14.4	+2.3%	+7.3	+3.6	VS.
		Prospect for	2018	33,530	3,100	3,270	1,920	38,927 as of Dec. 2016
1		Year Ended Dec.	Change (%)	+11.5	+16.6	+16.4	+19.7	



	Period		Revenues	Profit	Ordinary Profit	Net Profit	Total Assets
Sanko Techno (JPN)	Year Ended Mar.	2017	16,326	1,159	1,162	796	
		2016	15,497	1,124	1,119	790	15,808 as of Mar. 2017
		Change (%)	+5.3	+3.1	+3.8	+0.7	VS.
	Prospect for Year	2018	16,800	1,200	1,210	835	15,286 as of Mar. 2016
		Change (%)	+2.9	+3.5	+4.1	+4.8	

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		Period		Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets
	Techno Associe	Year Ended Mar.	2017	77,126	3,599	3,785	2,577	63,278 as of Mar. 2017
			2016	74,371	3,171	3,466	2,385	
			Change (%)	+3.7	+16.5	+9.2	+7.2	VS.
		Prospect for Year	2018	82,000	4,000	4,100	2,600	60,214 as of Mar. 2016
		Ended Mar.	Change (%)	+6.3	+11.1	+8.3	+1.6	



		Period		Revenues	Operating Profit	Ordinary Profit	Net Profit	Total Assets
	Yamashina (JPN)	Year Ended Mar.	2017	8,896	516	526	580	
			2016	8,427	427	458	441	15,163 as of Mar. 2017
			Change (%)	+5.6	+21.0	+14.8	+31.6	VS.
		Prospect for Year	2018	10,000	550	550	400	14,155 as of Mar. 2016
			Change (%)	+12.4	+6.4	+4.4	-31.1	