INDUSTRY FOCUS

Compiled by Fastener World Updated on January 31, 2019 Monetary unit in millions

2018 Financial Reports of Fastener Companies

USA

	Period		Sales	Pre-tax Income	Net Income	Total Assets
	Year	2018	13,403	1,597	227	4,134 as of Dec. 2018
ALCOA	Ended	2017	11,652	1,159	217	VS.
(USD)	Dec.	Change (%)	+15.0	+37.7	+1.8	4,238 as of Dec. 2017

		Period	Revenues	Operating Income	Pre-tax Income	Net Income	Total Assets
edco	Year	2018	193.284	10.324	10.120	6.949	76.299 as of Aug. 2018
(USD) Ende	Ended	2017	156.954	6.315	6.342	4.051	VS.
	Aug.	Change (%)	+23.1	+63.4	+59.5	+71.5	65.780 as of Aug. 2017

	Period		Net Sales	Pre-tax Earnings	Net Earnings	Total Assets
NUCOR	Year	2018	25,067.279	3,229.391	2,360.767	17,920.588 as of
(USD) Dec.	2017	20,252.393	1,749.957	1,318.688	Dec. 2018 vs. 15,841.258 as of	
	Change (%)	+23.7	+84.5	+79.0	Dec. 2017	

	Period		Net Sales	Gross Profit	Operating Income	Pre-tax Earnings	Net Earnings	Total Assets
FASTENAL MALETRAL & CONSTRUCTION SUFFLES	Year	2018	4,965.1	2,398.9	999.2	987.0	6.949	3,321.5 as of Dec. 2018
(USD)	Ended	2017	4,390.5	2,163.6	881.8	873.1	4.051	VS.
(050)	Dec.	Change (%)	+13.0	+10.8	+0.1	+13.0	+71.5	2,910.5 as of Dec. 2017

Europe

	Regions	2018 Net Sales	2017 Net Sales	Change (%)
B C SSARD (CHF)	Europe	493.0	444.9	+ 10.8
	America	240.9	220.3	+ 9.4
	Asia	137.2	121.0	+ 13.4
	Group	871.1	786.2	+ 10.8

	Per	riod	Revenues	Gross Profit	Operating Profit	Pre-tax Profit	Net Profit	Total Assets
Trifast plc	Year	2018	197.632	60.246	18.983	18.503	15.086	188.656 as of Mar.
(EUR)	Ended Mar.	2017	186.512	58.017	17.861	17.340	12.698	2018 vs. 177.230
	Mar	Change (%)	+5.9	+3.8	+6.2	+6.7	+18.8	as of Mar. 2017

	Business Segments	2018 Sales	2017 Sales	Change (%)
	Engineered Components	967.0	925.8	+4.4
	Fastening Systems	437.1	384.0	+13.8
	Distribution & Logistics	334.5	322.9	+3.6
	Gross Sales	1,738.6	1,632.7	+6.5
CEC				
3-3	Regions	2018 Sales	2017 Sales	Change (%)
	Switzerland	354.0	340.9	+3.8
(CHF)	Europe	714.7	651.9	+9.6
	Americas	307.6	281.4	+9.3
	Asia	358.0	353.9	+1.1
	Africa, Australia	1.3	4.6	-5.4
	Total	1,738.6	1,632.7	+6.5

Japan

	Period		Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets
		2018	14,174	548	614	714	
Mitsuchi Corporation	Year Ended Jun.	2017	13,440	604	668	516	15,484 as of Jun. 2018
(JPN)		Change (%)	+5.5	-9.2	-8.1	+38.4	VS.
	Prospect for Year	2019	13,956	708	732	546	15,394 as of Jun. 2017
	Ended Jun.	Change (%)	-1.5	+29.1	+19.3	-23.6	

	Period		Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets
Kobayashi Metals (JPN) Oct. Prosper for Yea	Year Ended Oct.	2018	22,777	600	856	592	23,631 as of Oct. 2018 vs.
		2017	20,868	455	680	599	
		Change (%)	+9.1	+32.1	+25.8	-1.1	
	Prospect	2019	23,610	670	920	650	23,544 as of Oct. 2017
	Ended Oct.	Change (%)	+3.7	+11.5	+7.4	+9.7	

South Korea

(KRW)	Period		Sales	Gross Profit	Operating Profit	Net Income	Total Assets
	Year Ended	2018	79,004	8,393	772	1,672	94,716 as of Aug. 2018
	Aug.	2017	83,101	10,851	3,152	3,024	vs. 93,203 as of
		Change (%)	-4.9	-22.6	-75.5	-44.7	Aug. 2017

Southeast Asia

	Period		Revenue	Gross Profit	Operating Profit	Pre-tax Profit	Net Profit	Total Assets
		2018	591.294	99.002	68.116	66.736	55.884	665.246 as of Jun.
Chin Well	Year Ended Jun.	2017	521.289	91.740	63.253	62.176	50.903	2018 vs. 621.275
(MYR)		Change (%)	+13.4	+7.9	+7.6	+7.3	+8.9	as of Jun. 2017

STENERS (INR)	Per	iod	Total Income	Pre-tax Profit	Net Income	Total Assets	
	Year Ended Mar.	2018 4,702.990		75.361	490.516	1,738.839 as of	
		2017	4,222.757	60.292	391.055	Mar. 2018 vs. 977.808 as of	
		Change (%)	+11.3	+24.9	+25.4	Mar. 2017	

